





7th freedom utilization in Saudi Arabia

Saudi Arabia vision 2030



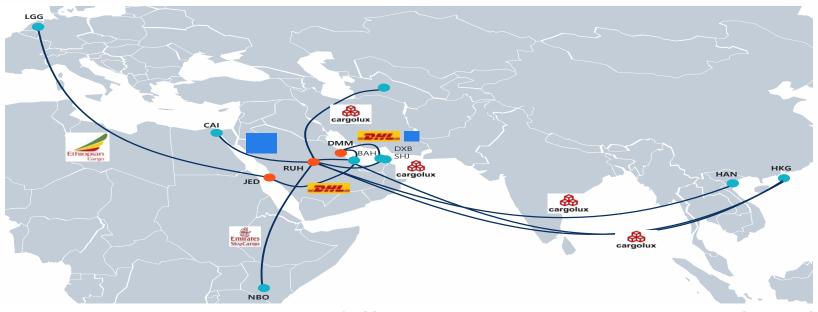






Saudi Arabia has embraced 7th freedom right for air cargo in its main airports, attracting global operators to the Kingdom

7th freedom routes operated from KSA by global freighter carriers (2019)



Saudi Arabia considers these routes as vital not only to **facilitate trade** in the region, but also to contribute to a **vibrant aviation and logistics sector.**

98% of the total air cargo market of KSA in 2019 was concentrated in the above three major airports: JED, RUH and DMM

- JED is highly dominated by Saudia Airline, with **Ethiopian & DHL** enjoying 7th freedom rights
- RUH has a high share of foreign cargo players operating under 7th freedom, incl. Cargolux, DHL, Lufthansa & Emirates
- DMM hosts the highest share of foreign carriers, with DHL, Lufthansa and Cargolux flying under 7th freedom



7th freedom is key to streamline trade in Saudi Arabia and reduce the logistics cost of imported goods

- Saudi Arabia is heavily dependent on air cargo to import basic consumption goods, such as pharma, textile, perishables and electronics.
- 7th freedom allows Saudi Arabia to be a **stop-over** in regional and intercontinental routes flown by global cargo operators
- The drop of belly cargo capacity due to the COVID-19 pandemic has made full-freighter traffic more relevant and demanded, which relies more on 7th freedoms to operate
- The growth of e-commerce and its dependency on air cargo are making 7th freedom even more necessary to ensure on-time deliveries
- GACA envisions Jeddah and Riyadh Airports as global cargo hubs, and is promoting the establishment of global operators in those airports
- Riyadh King Khaled International Airport plays a pivot role in the facilitation of trade for the central region of Saudi Arabia. The airport is expanding its first-line cargo facilities and has reached a cargo handling capacity of 3 Million tons/year
- Jeddah King Abdulaziz International Airport holds and increasing market share of transit traffics. Saudia (SAL) is already expanding its cargo facilities there to aim for over 1 Million tons/year with state-of-art infrastructure and automation.

RUH south cargo terminal renovation



JED air cargo terminal (future development)





All-cargo 7th Freedom as an Enabler for Air Cargo and the Broader Supply Chain in COVID-19 Times

Provides:

- Critical connectivity for global vaccine transport
- Growth opportunities for e-commerce
- Supply chain resilience
- A sense of certainty to mitigate the uncertainty around the return of belly capacity for passenger operations



Value of Connectivity in COVID-19 Times

CART Rec 16 → **Connectivity** → **Global Economic Recovery**

- Connectivity brings concrete value fundamental to air transport
- If conditions are met: good end-user experience will generate more cargo (particularly e-commerce), economic recovery and hence stronger traffic growth
- Connectivity is in line with Chicago Convention



شكـراً لكـم Thank You



