



الهيئة العامة للطيران المدني
GENERAL CIVIL AVIATION AUTHORITY



DGCA-MID/ 6 Meeting

Abu Dhabi – UAE
1-3 Nov 2022



Revenue Generation Activities



Presentation Content

-  **01 ICAO Business Plan 2023-2025**
-  **02 Revenue Generation Activities**
-  **03 Examples of ICAO MID RGA**
-  **04 Action by the meeting**



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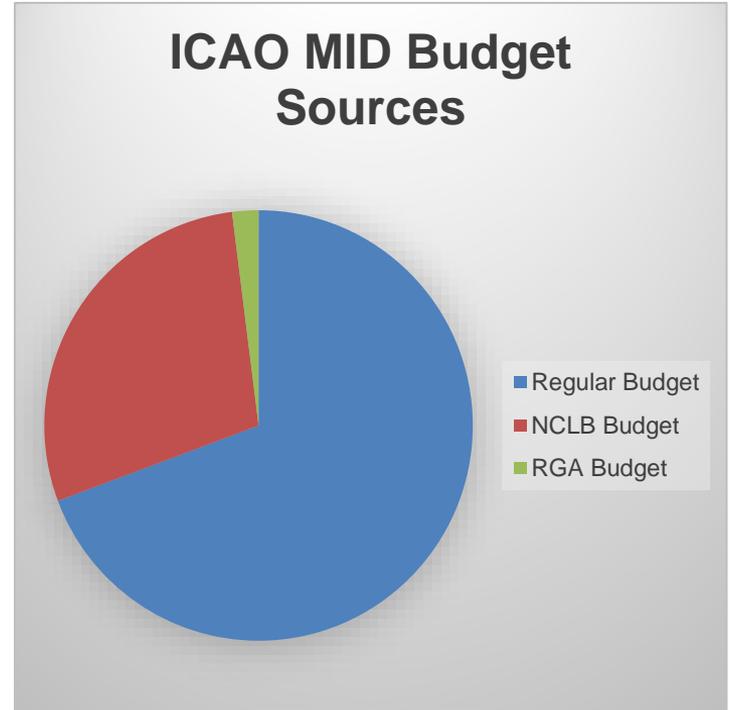


- The 2023-2025 ICAO Business Plan presents ICAO'S approach to supporting progress towards the Strategic Objectives of the Organization while helping to assure that air transport “builds back better” from the impacts of the COVID-19 pandemic
- takes into consideration all of the work mandated to be undertaken by ICAO, **regardless of sources and availability of funding.**





- The Regular Budget of ICAO cannot fully finance the Business Plan of the Organization.
- Demands on the Organization have been increasing competing for limited resources.
- Efforts should be intensified to mobilize alternative resources such as revenue sources to cover unfunded/partially unfunded activities

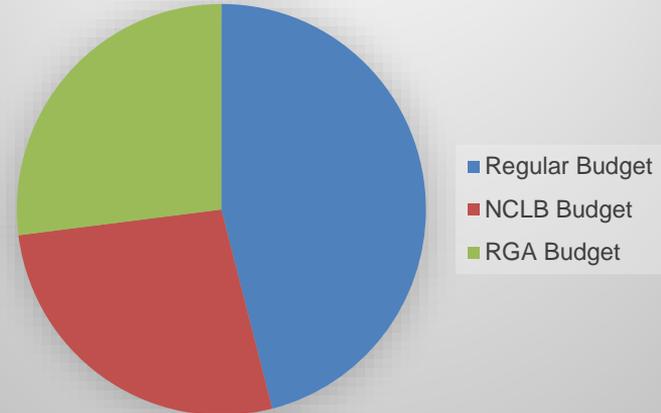




Revenue Generation Events (RGA)

To co-organise joint activities (Conference, Symposium, Workshops) with MID States or international Organization on a cost recovery basis as a minimum

Target ICAO MID Budget Sources





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Revenue can be generated through:

- 1- staging of exhibitions in conjunction with conferences/symposium.
- 2- Sponsorship Opportunities
- 3- Skytalk
- 4- Participation fees

Proceeds from the above used to finance the cost of organizing ICAO activities



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-  **01** [ICAO Business Plan 2023-2025](#)
-  **02** [Revenue Generation Activities](#)
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-  **04** [Action by the meeting](#)



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CYBER SECURITY AND RESILIENCE SYMPOSIUM

TOWARDS A RESILIENT AVIATION CYBERSPACE

AMMAN, JORDAN | 15-17 OCTOBER 2019



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DGCA-MID/5 Meeting

Kuwait, Kuwait

4-6 November 2019





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MIDANPIRG/17 & RASG/7 Meeting (Cairo, Egypt, 15-18 April 2019)





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ICAO



ICAO EMERGING SURVEILLANCE TECHNOLOGIES SYMPOSIUM

5 – 7 SEPTEMBER 2022 IN TUNIS, TUNISIA



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Actions by the meeting

To urge States and international organizations to co-organize joint Revenue Generation Activities with ICAO MID Office.



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Thank You