

ICAO Air Cargo Development Forum  
Features of successful of air cargo hubs

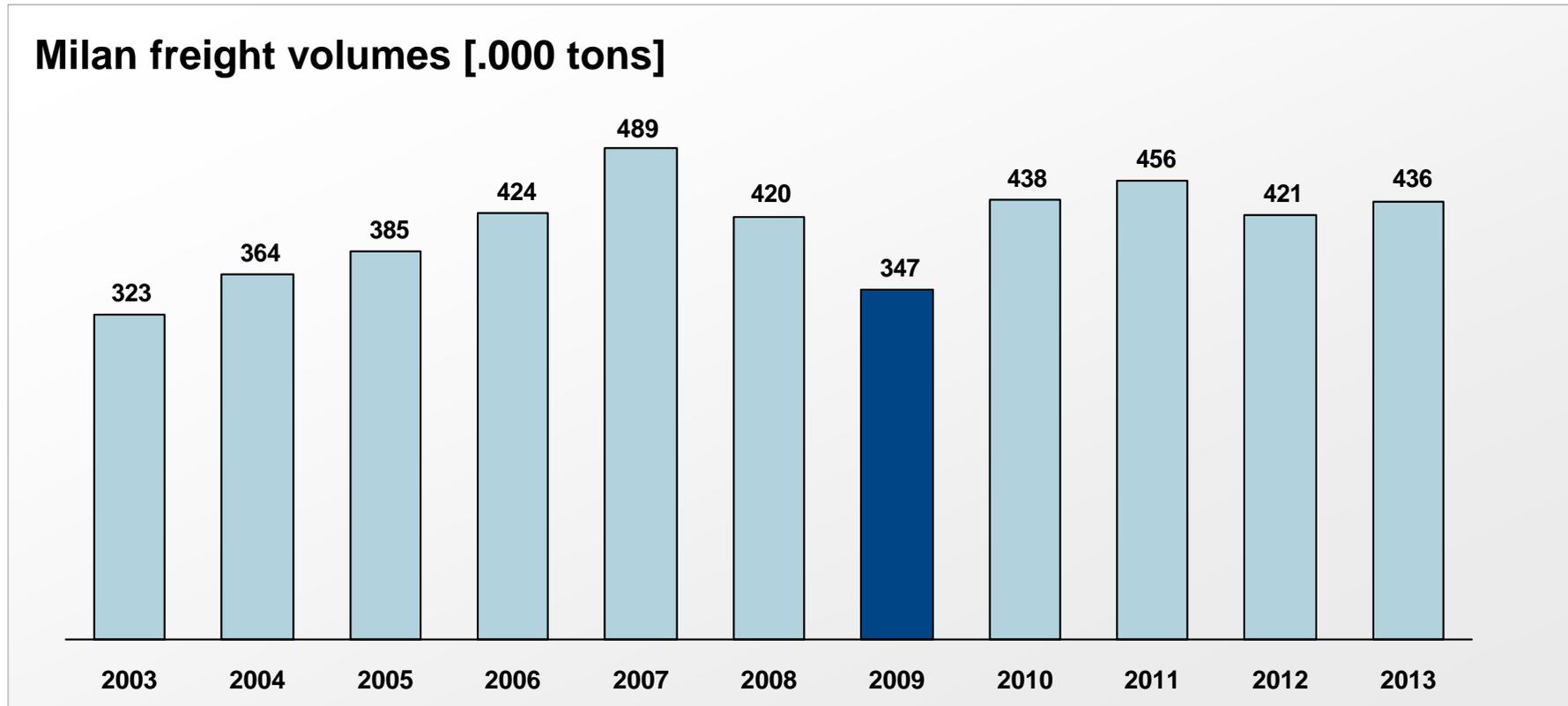
**The Milan Malpensa experience**



Zhengzhou, 4<sup>th</sup> September 2014



## In 2009 freight volumes dropped down after main carrier's de-hubbing



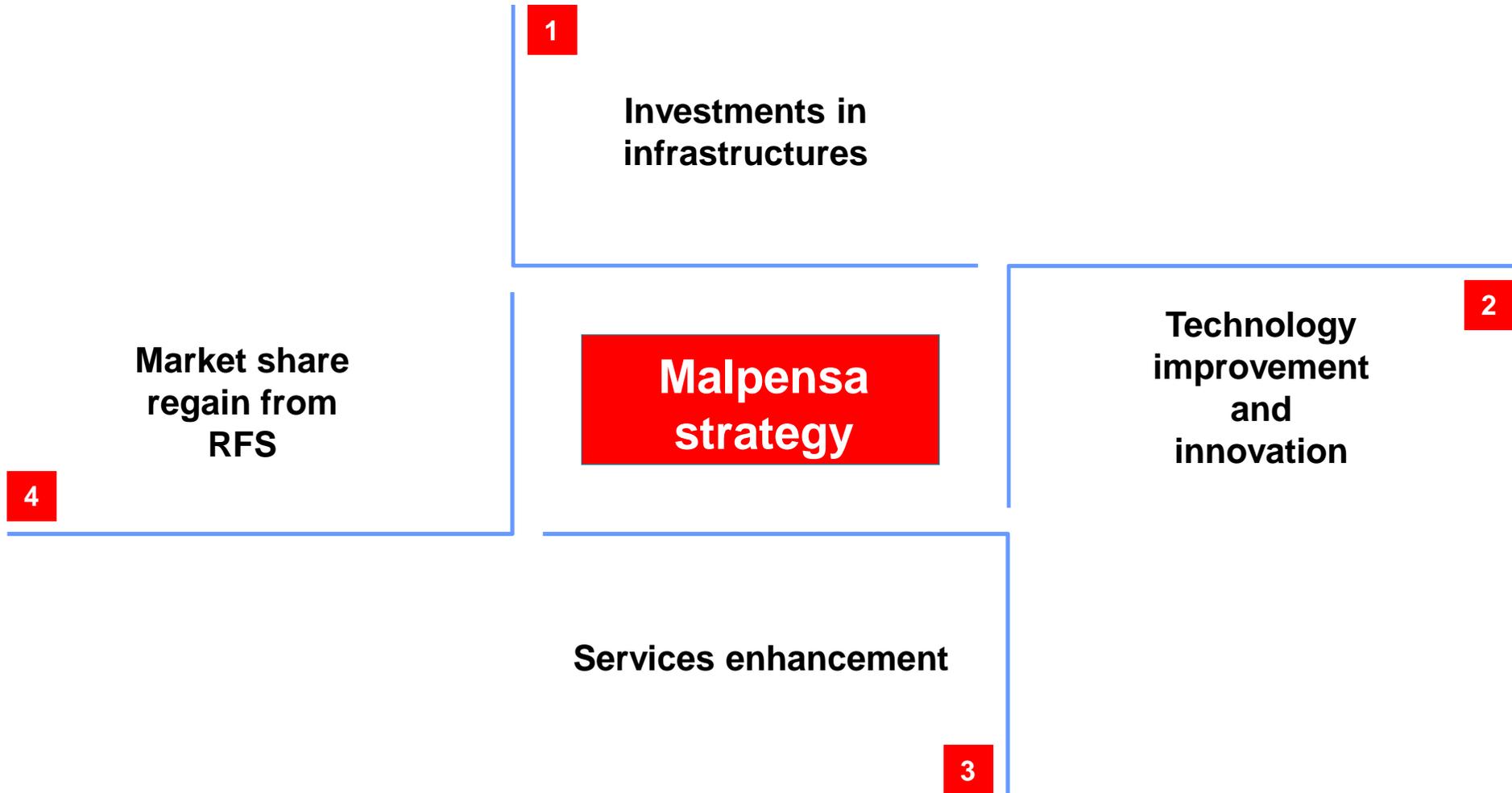
▼  
Pax dropped from 23,7 mio to 19 mio

### Other negative elements impacting Milan air cargo system:

- Bankrupt of leading Italian carrier operator
- Persistent economic downturn affecting cargo volumes worldwide



# Malpensa reacted firmly to recover its share in the market



# The improvement of existing infrastructures is crucial to attract new players and optimize operations

# 1

- Investments already allocated: **70 EUR millions** for urbanization works and aircrafts apron
- New infrastructures will double existing freight handling facilities from 500,000-560,000 tonnes to approx. 1 million tonnes per year
- Additional “first line” warehouses: 45.000 sqm (3 buildings)
- 7 new parking stands for code F aircrafts (or up to 13 positions for code D or E aircrafts)
- Wide manoeuvring areas for trucks
- Other potential investments depending on market demand



# Technology improvement and innovation is the key factor to keep pace with the market

## 2

- In October 2013 has been activated a **“Single window procedure”** for custom and health control allowing savings in timing and costs
- Malpensa is developing a common and unique technological platform aiming at simplifying the access and exchange of information between all operators (airlines, handlers, customs, forwarders...) involved in the process

### AEROPORTI

Con lo sportello unico sdoganamenti più rapidi nello scalo di **Malpensa**

Marco Morino > pagina 20

Sportello unico doganale. I risultati dopo sette mesi di sperimentazione: si è passati da tre giorni a sette ore lavorative

## A **Malpensa** sdoganamenti più rapidi

### LOMBARDIA



Marco Morino

La lotta alla burocrazia registra anche dei successi. Sette mesi dopo il lancio sperimentale (avvenuto il 22 ottobre 2013), lo

In passato a Malpensa, nel caso di merci soggette a più controlli da parte di diversi enti autorizzativi, per lo sdoganamento si dovevano presentare fino a 68 istanze a 18 differenti amministrazioni per ottenere le autorizzazioni. Adesso, invece, si può parlare di poche ore fino a qualche minuto, a seconda delle tipologie delle merci.



# A full range of new services designed to address operators specific needs

## 3

- Perishable warehousing facilities with cold rooms and areas for livestock
- Caveau with top security standards (biometric check access, temperature and humidity control, flood and vibration detection system, anti-flooding system)
- Cross border health inspections with veterinary and phytohealth services
- Full facilities to support all operation requirements including 24 hour import/ export custom clearance operations and payment of tolls and taxes
- Express courier facilities
- 24 hour opening: no curfew!

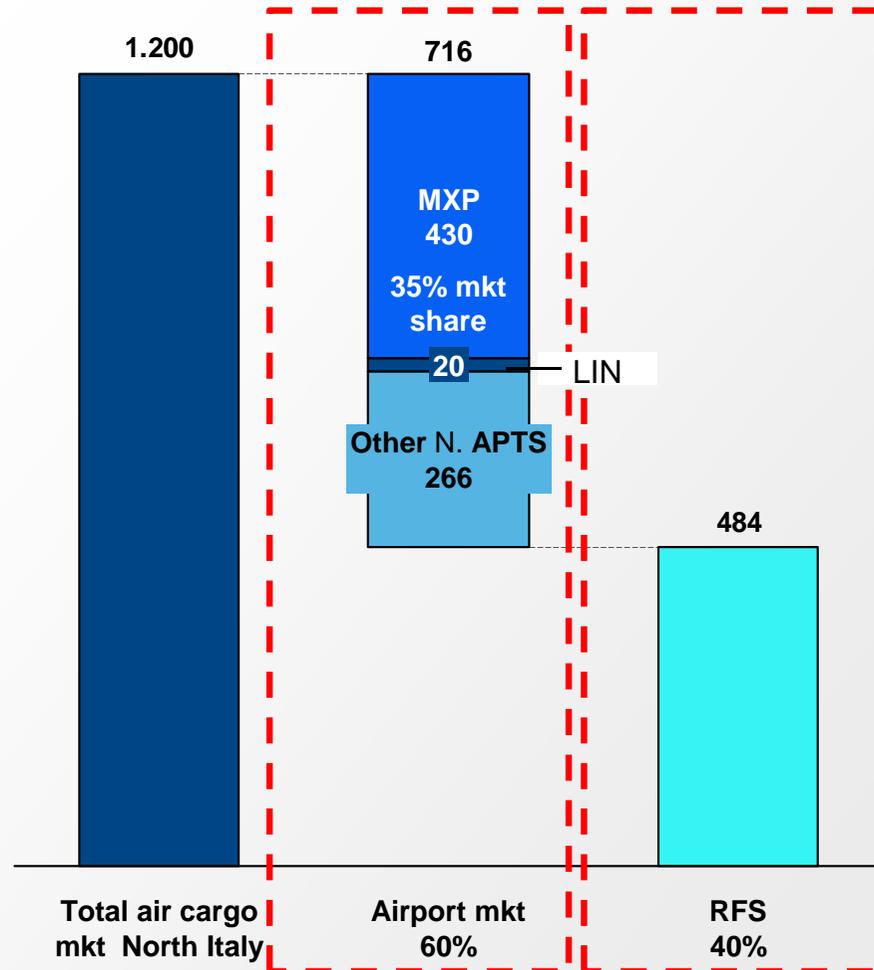


# Malpensa is regaining market share from RFS



**4**

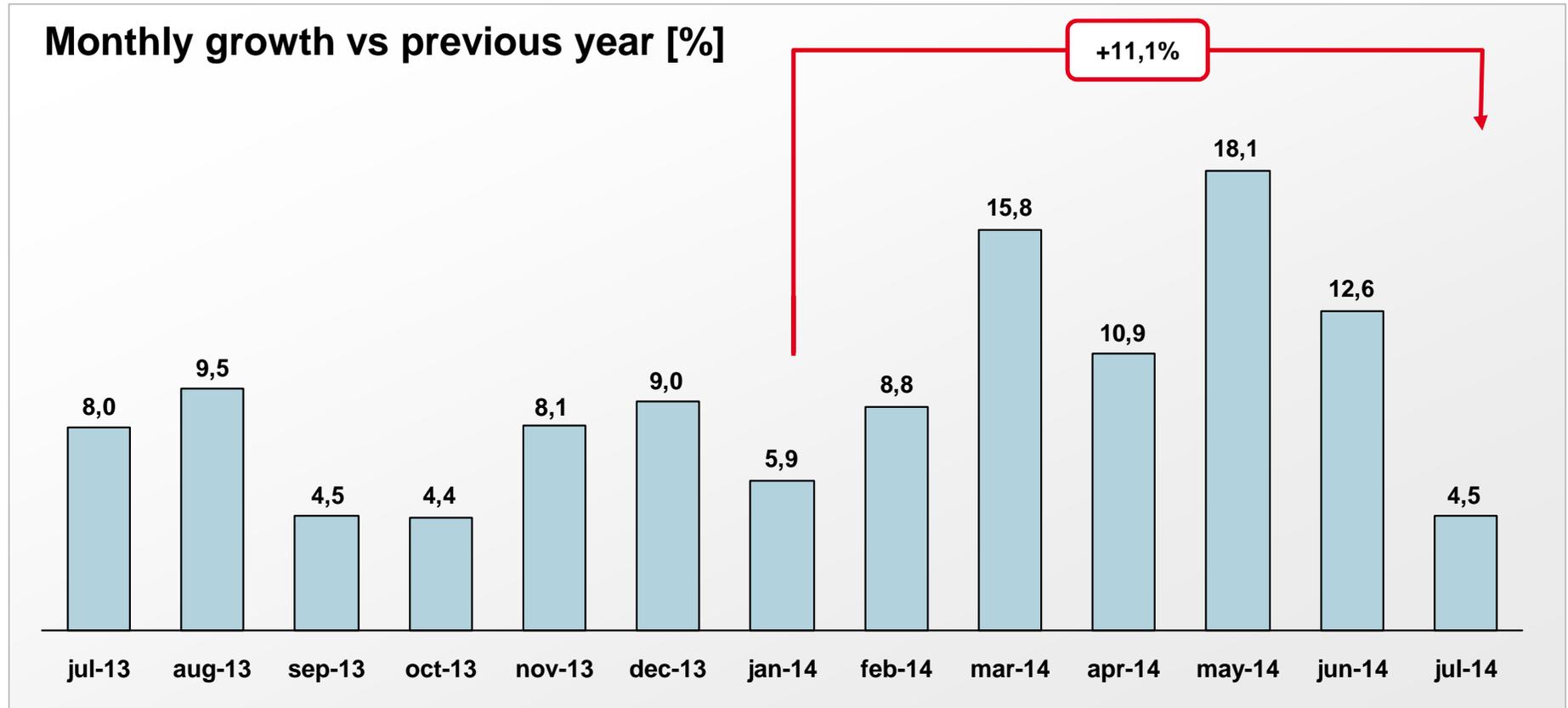
North Italy Air Cargo Market [.000 tons - 2013]



Great presence of RFS in Northern Italy market represent an opportunity for all further cargo development



## After being affected by the economic downturn, Malpensa was able to constantly recover beginning from second half 2013



Moreover... in 2013 Malpensa achieved the important *Air Cargo Award of Excellence* following a survey between airlines based on four quality parameters



Moreover...In 2014 Malpensa achieved the important  
*Air Cargo Award of Excellence*

# *Air Cargo Award of Excellence*

*for the category*

**Airports Europe 400,000 to 999,999 tonnes**

*This award is presented to*

**Milano Malpensa**

*for achieving Air Cargo Excellence and a superior overall rating  
as determined by the readers of Air Cargo World magazine*

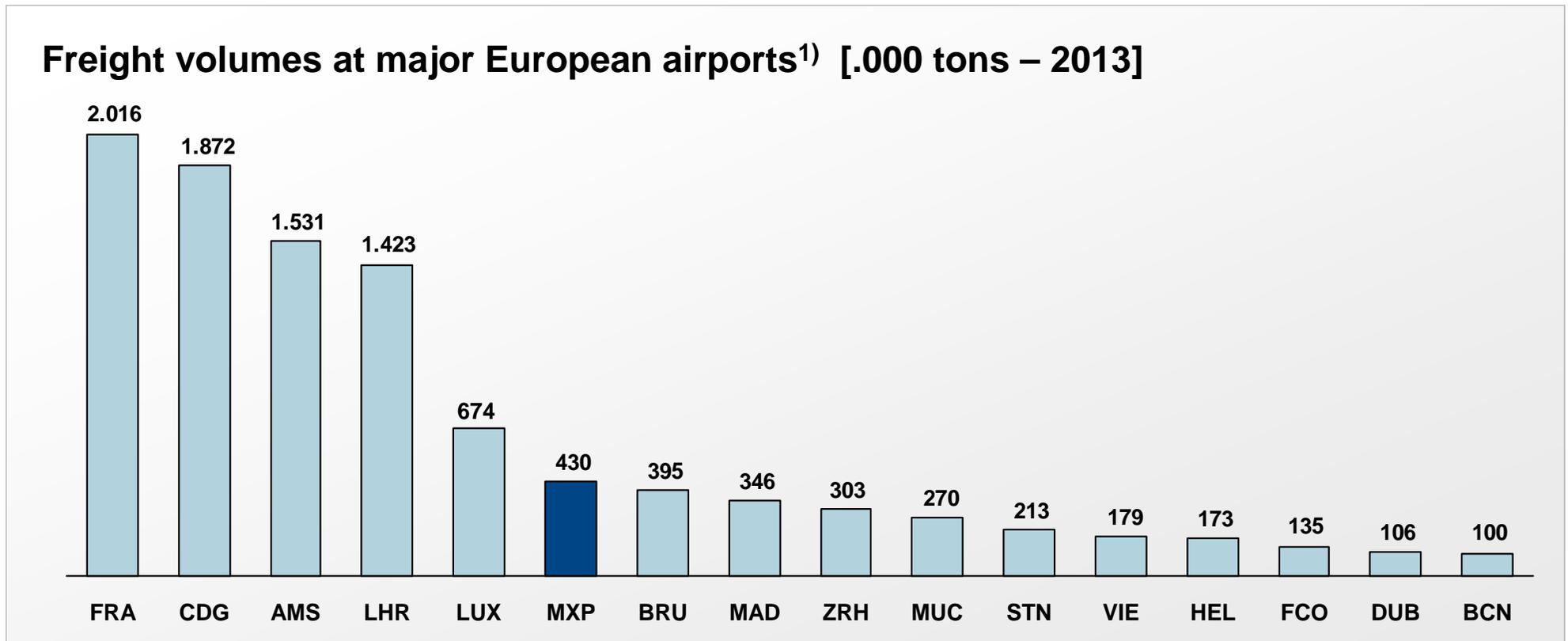


*Steve Prince*

*Steve Prince, Publisher  
Air Cargo World*



# Today Malpensa is the first Italian airport for freight and ranks #6 among the Top European Cargo airports



1) Excluding mainly courier stations



**Thank you!**