



**TURKISH
CARGO**  Globalize
your business

**TURKISH
CARGO**



AGENDA

-  **Turkish Airlines & Turkish Cargo in Brief**
-  **Cargo Market & Turkish Cargo**
-  **Products**
-  **Development and Future Plans**
-  **Network & Fleet**

AGENDA

| | |
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|  | Products |
|  | Development and Future Plans |

TURKISH CARGO TIMELINE (Freighter)

Turkish Airlines founded
During these years, Turkish
Airlines carried small
packages and post

1933

1936

First international cargo
carried in 1936

2 C-47 cargo aircraft
joined the fleet

1972

1995

2 DC-10 aircraft joined the
fleet

3 B727-200 aircraft were
converted to cargo planes.

2000

Turkish Cargo brand
established under Turkish
Airlines

2004

We started to operate
A 310F for the first time

2010

First A 330F joined the
fleet

2013

565k tons of cargo
47 Freighter destinations
9 cargo aircraft
50 WB aircraft



OPERATING MORE THAN 250 DESTINATIONS, 107 COUNTRIES IN THE WORLD

1st in The World

- We are the airline that flies to the highest number of countries in the world

4th in The World.

- We are number 4 in the world as the airline that flies to the highest number of destinations.

1st in Europe

- We are number 1 in Europe as the airline that flies to the highest number of destinations.

2nd in The World

- We are number 2 in the world as the airline that flies to the highest number of destinations from single hub.

1st in Europe

- We are number 1 in the Europe as the airline that flies to the highest number of destinations from single hub.

At least daily flights are made to 74% of destinations by 7700 flights on a weekly basis.

AGENDA



Turkish Airlines & Turkish Cargo in Brief



Cargo Market & Turkish Cargo



Network & Fleet



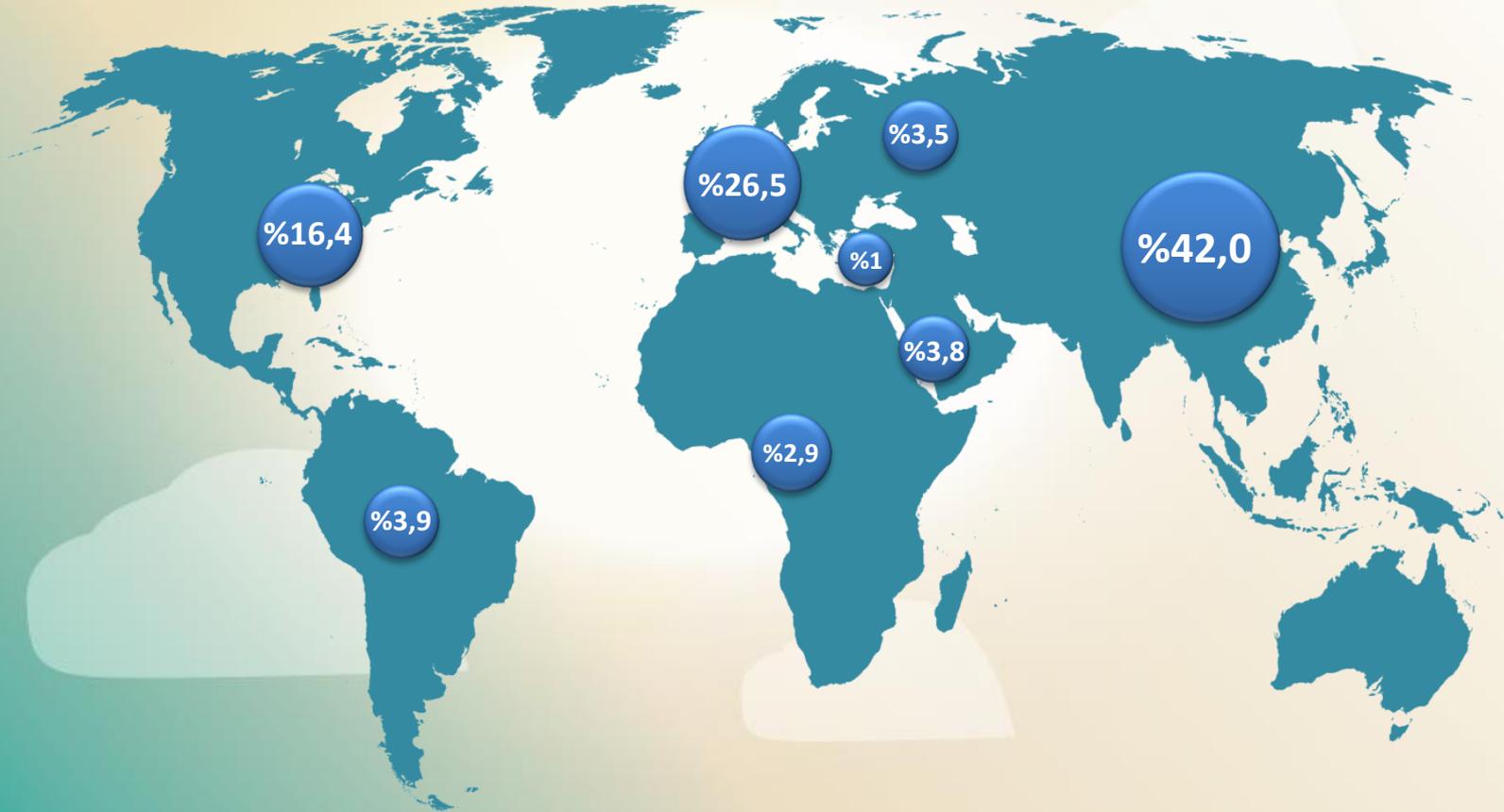
Products



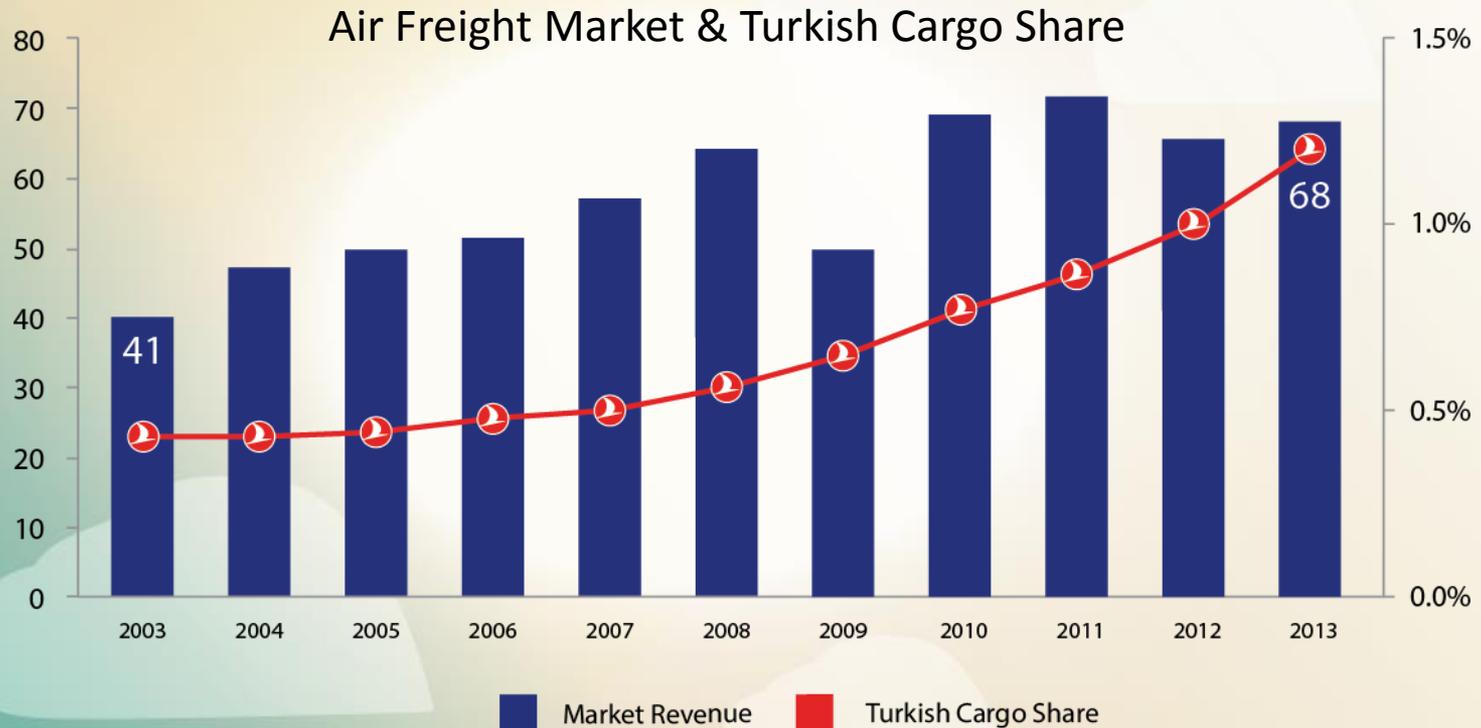
Development and Future Plans

TONNAGE SHARES OF REGIONS

Turkey located at the center of world air cargo export.



INCREASING MARKET SHARE

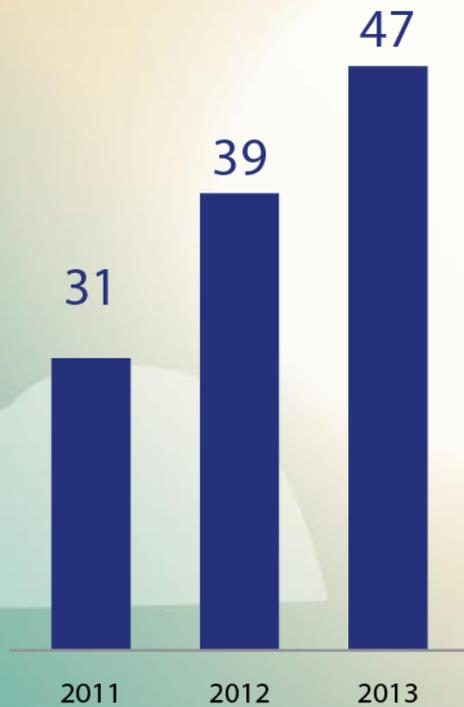


10 Years Market CAGR: 4,4% 10 Years Turkish Cargo CAGR: 17,4%

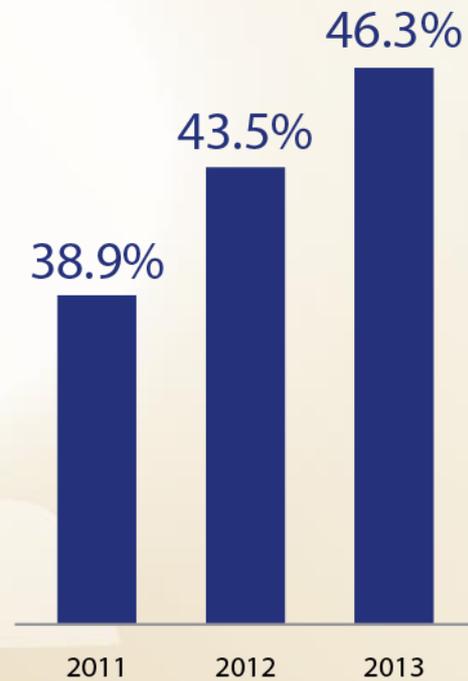
CAGR: Compound Annual Growth Rate

GLOBALIZE YOUR BUSINESS

Number of Freighter Destinations



Transfer Rate



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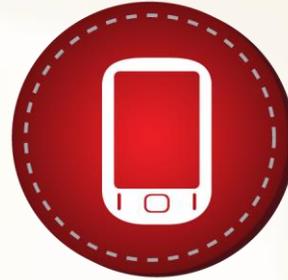
SPECIAL PRODUCTS



Live Animals



Valuables



Vulnerable
Goods



Perishable
Goods



Human
Remains



Dangerous
Goods



Temperature
Sensitive

AGENDA



Turkish Airlines & Turkish Cargo in Brief



Cargo Market & Turkish Cargo



Products

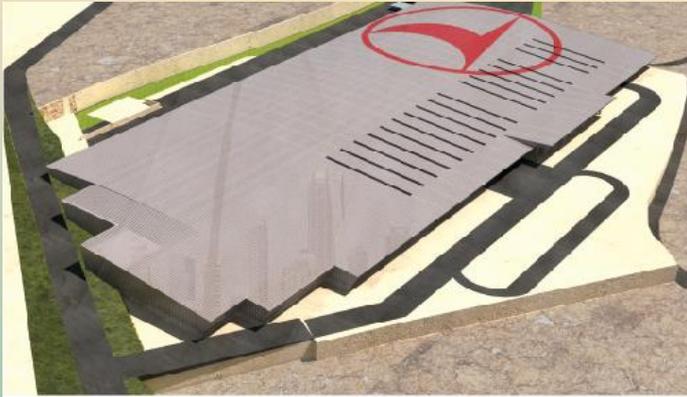


Development and Future Plans



Network & Fleet

DEVELOPMENT AND FUTURE PLANS



Turkish Airlines new Cargo terminal at Istanbul Atatürk Airport, dedicated to Turkish Cargo, will be opened in Q3 2014



CURRENT FACILITY
18.500 m2 closed area.
550k tonnes of cargo capacity.
1.200 m2 special cargo area.

PROJECTED FACILITY
42.500 m2 closed area.
1.200k tonnes of cargo capacity.
3.700 m2 special cargo area.

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FLEET

Widebody Pax



Freighter Aircraft



9 Freighter
50 Widebody
250 Total

AFRICA ROUTES

Freighter Frequencies WB Frequencies

| | | | |
|--------------|-----------|--------------|-----------|
| Algiers | 2 | Johannesburg | 7 |
| Accra | 2 | Cape Town | 7 |
| Nairobi | 2 | Casablanca | 7 |
| Misurata | 1 | Lagos | 7 |
| Tripoli | 3 | Tunis | 1 |
| Casablanca | 1 | Kinshasa | 2 |
| Lagos | 4 | TOTAL | 26 |
| Khartum | 1 | | |
| Tunis | 1 | | |
| Entebbe | 1 | | |
| Cairo | 2 | | |
| TOTAL | 20 | | |



Weekly Frequency

Total Frequency: 46

AFRICA ROUTES

Only Narrow Body

| | | | |
|--------------|----|---------------|---|
| Oran | 4 | Nouakchott | 6 |
| Konstantin | 3 | Niamey | 5 |
| Tlemcen | 2 | Kano | 4 |
| Batna | 2 | Douala | 7 |
| Ougadougou | 5 | Yaounde | 4 |
| Abidjan | 4 | Kigali | 7 |
| Cibuti | 4 | Dakar | 6 |
| İskenderiye | 7 | Mogadishu | 4 |
| Hurghada | 4 | Dar Es Selaam | 7 |
| Şarm El-Şeyh | 5 | Kilimenjaro | 7 |
| Addis Ababa | 7 | N'Djamena | 4 |
| Libreville | 3 | Cotonou | 4 |
| Mombasa | 7 | | |
| Bingazi | 14 | | |
| Sebha | 1 | | |



Weekly Frequency

Total Frequency: 137

DIRECT&INDIRECT BENEFITS OF THE AIR CARGO

- The fastest method
- Highly reliable Delivery times
- Send cargo almost everywhere
- High level of security
- Less warehousing and packaging needed

CATALYTIC(SPIN-OFF) BENEFITS OF THE AIR CARGO

- Boosts productivity across the global economy (Consolidated Producers)
- Improves the efficiency of the supply chain
- Enabler of investment both into and out of countries and regions
- Acts as a spur to innovation (Retailer from Turkey /)
- Easy to follow the statu of cargo (Less time / Less Contractor)

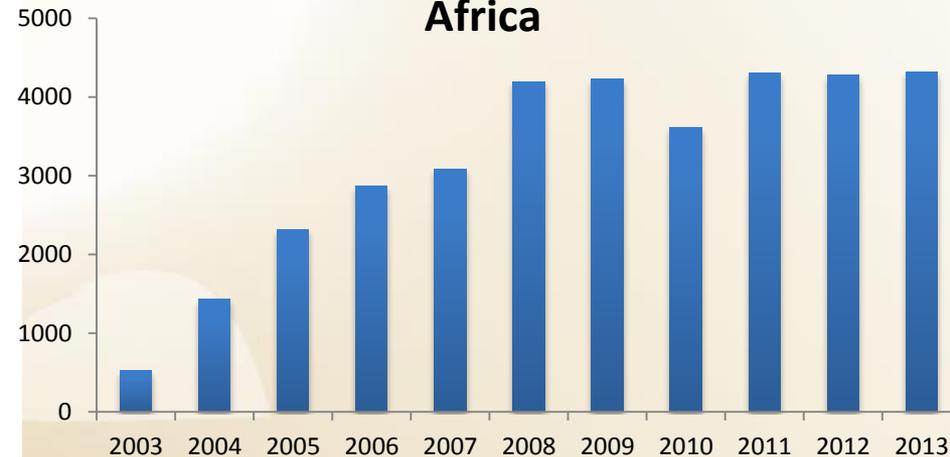
These benefits help to increase the volume of the international trade, especially in the developing countries..

AIR CARGO IN AFRICA

- Growth of Africa's economies has accelerated. Traffic to, from, and within Africa is projected to grow about 6 percent per year for the next 20 years.

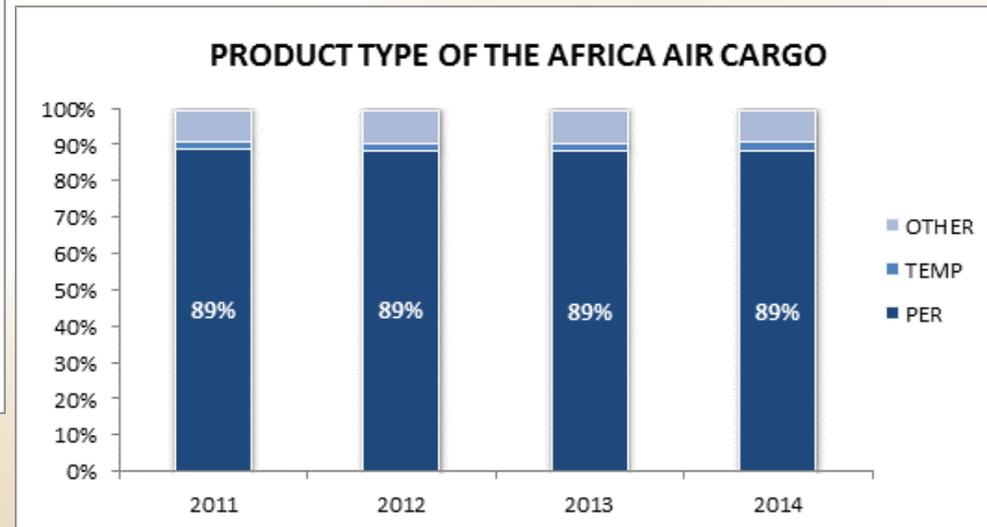
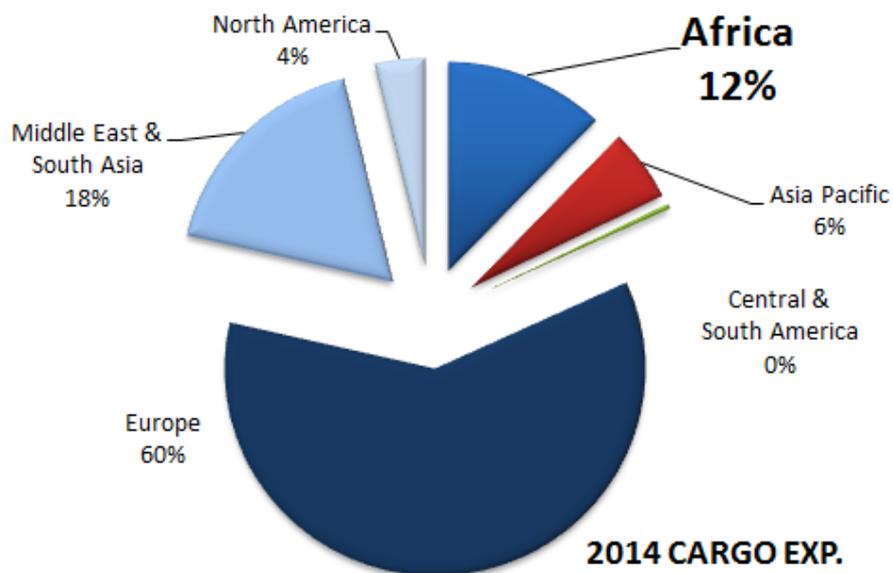


of Freighter(Scheduled) Flights in Africa



Resource: Boeing.com

AIR CARGO IN AFRICA



Resource: World ACD

THANK YOU

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