

Impact of taxes and charges on air transport development

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Montego Bay, 8 October 2014

to represent, lead and serve the airline industry



Government taxes on air transport

Some 650 different statutory taxes levied on tickets worldwide, of which:

- ä All Americas = 90 taxes (14%)
- ä Central/South America = 47 taxes
- ä Caribbean = 34 taxes
- ä North America = 9 taxes [of which 4 are purely domestic so not of concern
- ä In average, taxes are roughly 6% of the ticket price for LATAM/Caribbean



Tax concerns in LATAM

- ä Tourism taxes: Taxes to promote tourism
- ä Passenger Departure/Arrival Taxes
- ä Value Added Taxes (IVA)
- ä Sales Taxes
- ä Transportation Taxes

on international tickets

Also:

- ä Passenger departure taxes (paid cash at check-in)
- ä New developments: e.g. Retention Income Tax in Argentina



Tourism Taxes in LATAM

- ä Costa Rica Tourism Arrival Tax: USD 15 / pax
- ä Ecuador Tourism Fee: USD 5 / pax
- ä El Salvador Tourism Contribution Tax: USD 7 / pax
- ä Guatemala Departure Tourism Tax: USD 30 / pax
- ä Peru Tourism Arrival Tax: USD 15 / pax
- ä Mexico Tourism Tax: USD 23 (equiv. MXN 306) / pax
- ä Nicaragua Tourism Arrival Tax (sales outside): USD 5
- ä Nicaragua Tourism Departure Fee: USD 3 / pax
- ä Jamaica Tourism Enhancement Fee: USD 20 / pax

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VAT/sales tax on international tickets

- a Antigua & Barbuda: Ticket tax of 10% on all intl tickets originating in A&B
- a Argentina: Ticket Tax of 5% on all intl tickets sold in AR (or sold outside if for AR citizens or residents) for travel originating in AR
- a **Barbados** VAT on international tickets: 17.5% of ticket value for travel commending in Barbados
- ä Bolivia Sales Tax: 14.94% on intl tickets for travel originating Bolivia regardless of place of sale
- ä Colombia IVA: 16% on value of oneway tickets, 8% on value of return tickets for intl travel
- Costa Rica: 5% Transportation Sales tax for sales made outside Costa Rica, for travel commencing in Costa Rica + also 5% Transportation Sales tax for sales in Costa Rica. To support Costa Rican *Tourism* Institute.
- a **Dominica**: 7.5% transportation tax on intl tickets paid or issued in Dominica
- ä **Dominican Republic**: 18% of ticket price for intl tickets issued in the republic
- ä **Ecuador**: 12% Government Transportation tax for tickets originating EC
- ä El Salvador: 13% VAT of intl ticket value sold anywhere with travel originating in El Salvador.
- ä **Guatemala**: 12% VAT of intl ticket value issued in Guatemala with travel originating in Guatemala.
- ä **Guyana**: 15% Government Sales tax for intl travel from Guyana regardless of place of sale.

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Taxation Policy

ä Chicago Convention

- a Art 15 no taxes, charges to enter/exit/overfly a territory
- a Art 24 jet fuel used for international air transport

ä ICAO Doc. 8632

- Taxation of fuel, lubricants and other consumable technical supplies for use in international traffic
- a Taxation of income and aircraft of international airlines
- a Taxes related to the sale and use of international air transport



Taxation on Jet fuel

- ä In contravention with international air service agreements, Chicago Convention and ICAO Doc 8632
 - Bahamas Charge 7% Import duty on Jet fuel
 - a Dom Rep charges ITBS 6,5% on Jet Fuel
 - a Canada (Ontario only) applies PFT 3,7 CAD cents per liter
 - a Ecuador charges 5% DGAC tax on Jet fuel
 - a Domestic VAT is very high on domestic Jet fuel in countries such as Brazil, Chile, Argentina and others



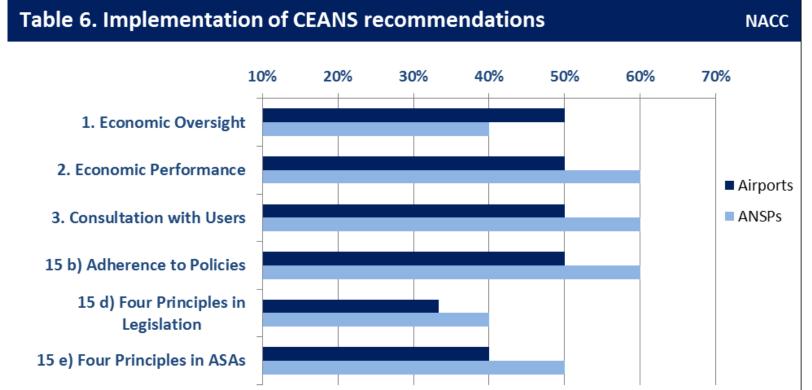
Taxation Policy – cont.

Corporate Income Tax

- ä Double Taxation Treaties
 - a Art 8 provides that profits from the operation of aircraft in international traffic shall be taxable only in the State in which the place of effective management of the enterprise is situated
 - a IATA Guidelines for Taxation of International Airline Profits
- ä Bilateral Air Service Agreements (ASAs)
 - ä E.g. between US EU (Art 11 on Customs Duties and Charges)



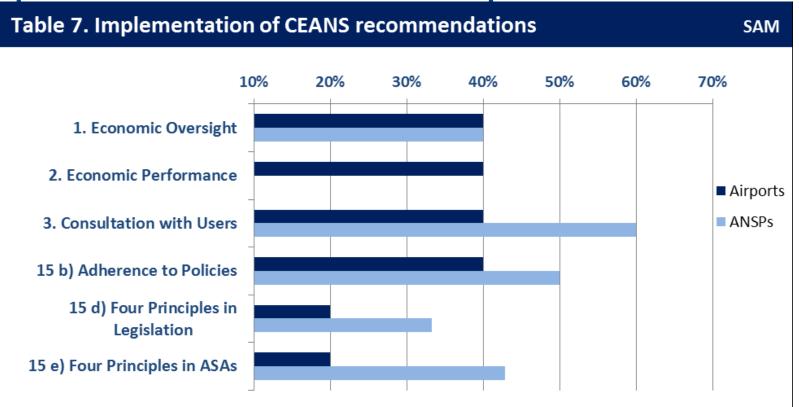
Implementation of ICAO policies in NACC



Source: ICAO. 2013. Implementation by States of the Recommendations of the Conference on the Economics of Airports and Air Navigation Services. ATConf/6-WP/9. http://www.icao.int/Meetings/atconf6/Pages/WorkingPapers.aspx



Implementation of ICAO policies in SAM



Source: ICAO. 2013. Implementation by States of the Recommendations of the Conference on the Economics of Airports and Air Navigation Services. ATConf/6-WP/9. http://www.icao.int/Meetings/atconf6/Pages/WorkingPapers.aspx



Specific concerns: Privatization & Concessions

- ä Airport investments are must needed however some concessions went in the wrong way
 - a Governments are the regulators and the shareholders Brazil
 - a Huge concession fees such as in Colombia, Brazil, Ecuador etc.
 - Governments control the tariffs and receive a big share 9Peru, 46%, Colombia 47%, Brazil 35,8%

ä IATA position

- a Delivering the cost and service levels that airlines require is more important than airport's ownership structure.
- Privatization is not a short-term revenue raising option for governments. It must be part of a long-term vision for economic development.
- a IATA supports the removal of concession fees and airport rent



Summary

- a Aviation is key to economic growth
- Air Transport is not an end product but an input to other economic activities taxing air transport creates adverse distortions that are larger than those of tax policies
- ä Lowering the cost of air transport supports the development of aviation
- ä ICAO's policies are designed with the intention to foster an efficient level of costs and protect airlines
- ä Many of such policies have not yet been fully implemented in the Americas, resulting in significant costs to airlines and the wider economy
- ä All stakeholders should work together towards resolving such issues



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