

# ICAO Workshop

Montreal - Canada



## Biofuels

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**February 10<sup>th</sup> , 2009**

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# Agenda



- :: General View of Company**
- :: Brazilian Oil Products Market**
- :: Petrobras Investment Plan**
- :: Petrobras Biofuels S/A**
- :: Biodiesel**
- :: Ethanol**
- :: R&D Biofuels**
- :: Final Comments**

# General View of Company

An integrated energy company



**Exploration and Production**



**Refining, Transportation and Trading**



**Distribution**



**Natural Gas and Biofuels**



**Power Generation**



**Petrochemical**

# Petrobras in the World



● HEAD OFFICE  
■ DOWNSTREAM

■ MARKETING  
■ E&P

■ GAS AND ENERGY  
■ AGENCIES

Focused in Latin America and Atlantic Basin

# Corporate Strategy

## A VISION FOR INTEGRATED GROWTH TO 2020...

### Commitment to Sustainable Development

Increase  
Integration

Profitability

Social & Environmental  
Responsibility

Expand operations in target markets for oil, oil products, petrochemicals, gas and energy, biofuels and distribution and to be recognized as a model integrated energy company

Grow oil and gas production in a sustainable manner, and become one of the five Largest oil producers in the world

Capture value added through expansion of integrated operations in refining, commercialization, logistics & distribution with a focus on the Atlantic Basin and Far East

Consolidate Leadership in the Brazilian natural gas market while establishing an international presence and increase domestic electricity generation business

Expand integrated petrochemicals operations while capturing synergies within Petrobras

To have a global presence in the biofuels business with participation in the biodiesel and ethanol businesses

Operational, management, human resources and technological excellence

E&P

Downstream  
(RTC)

Distribution

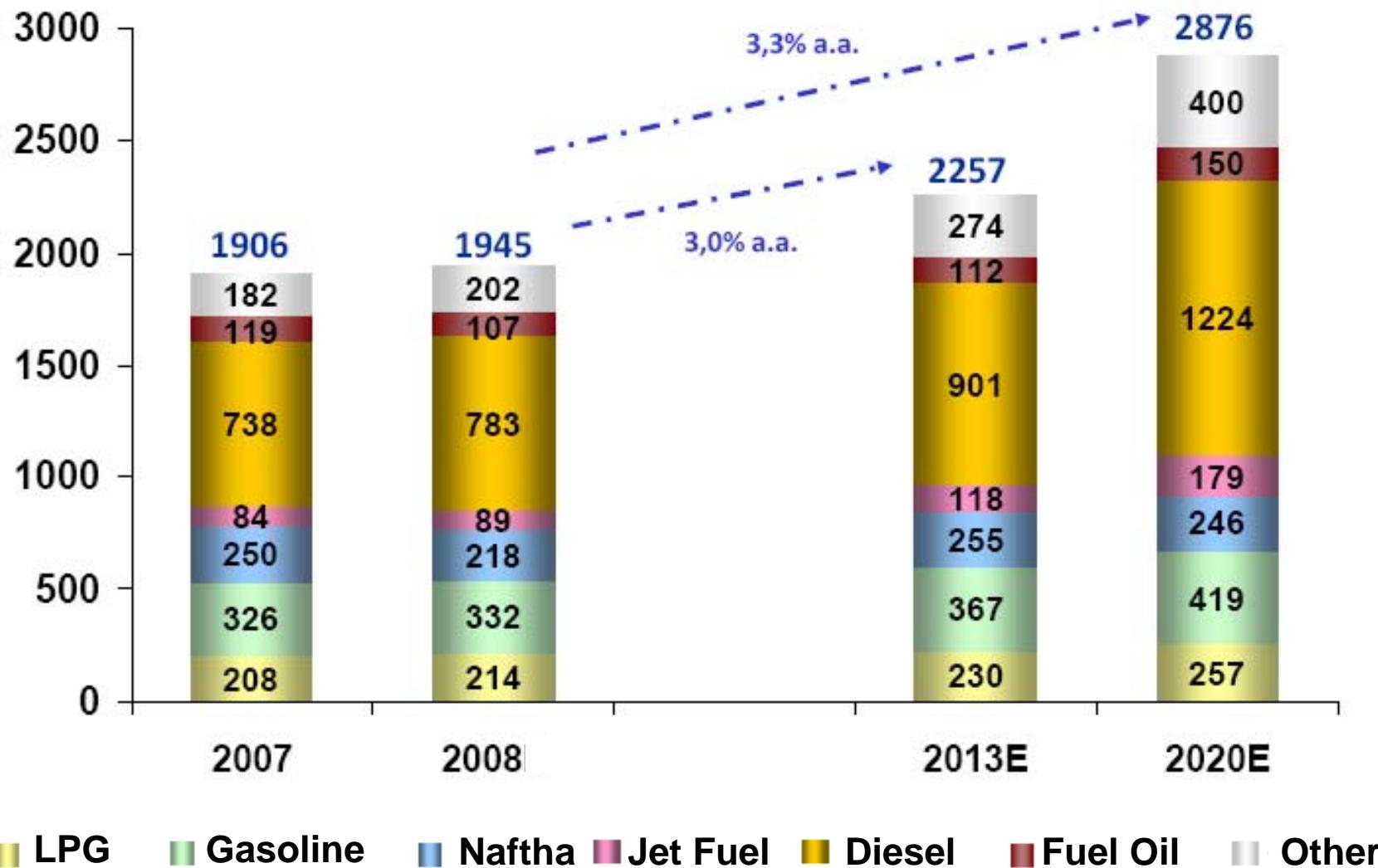
Gas & Energy

Petrochemicals

Biofuels

# Brazilian Oil Products Market

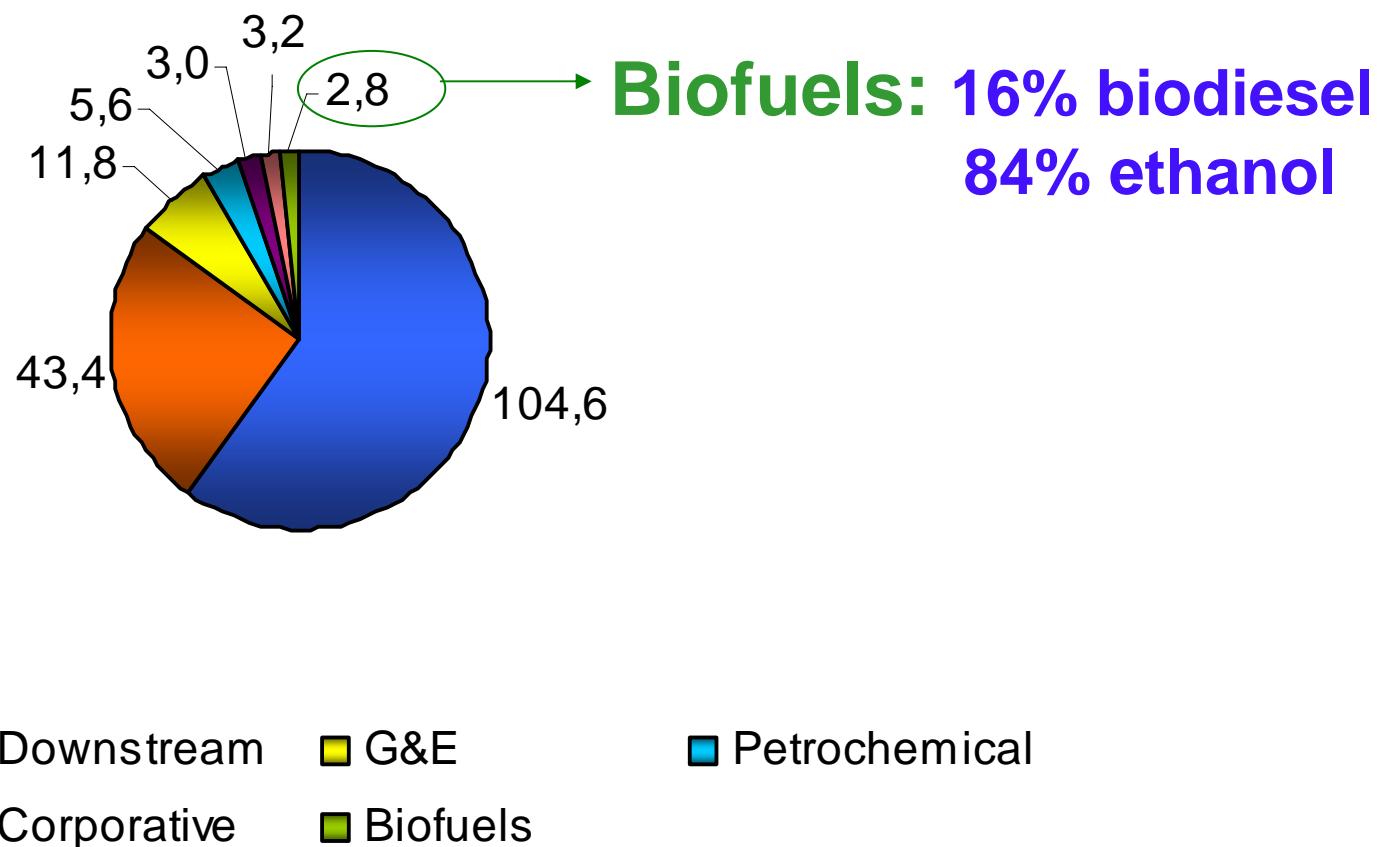
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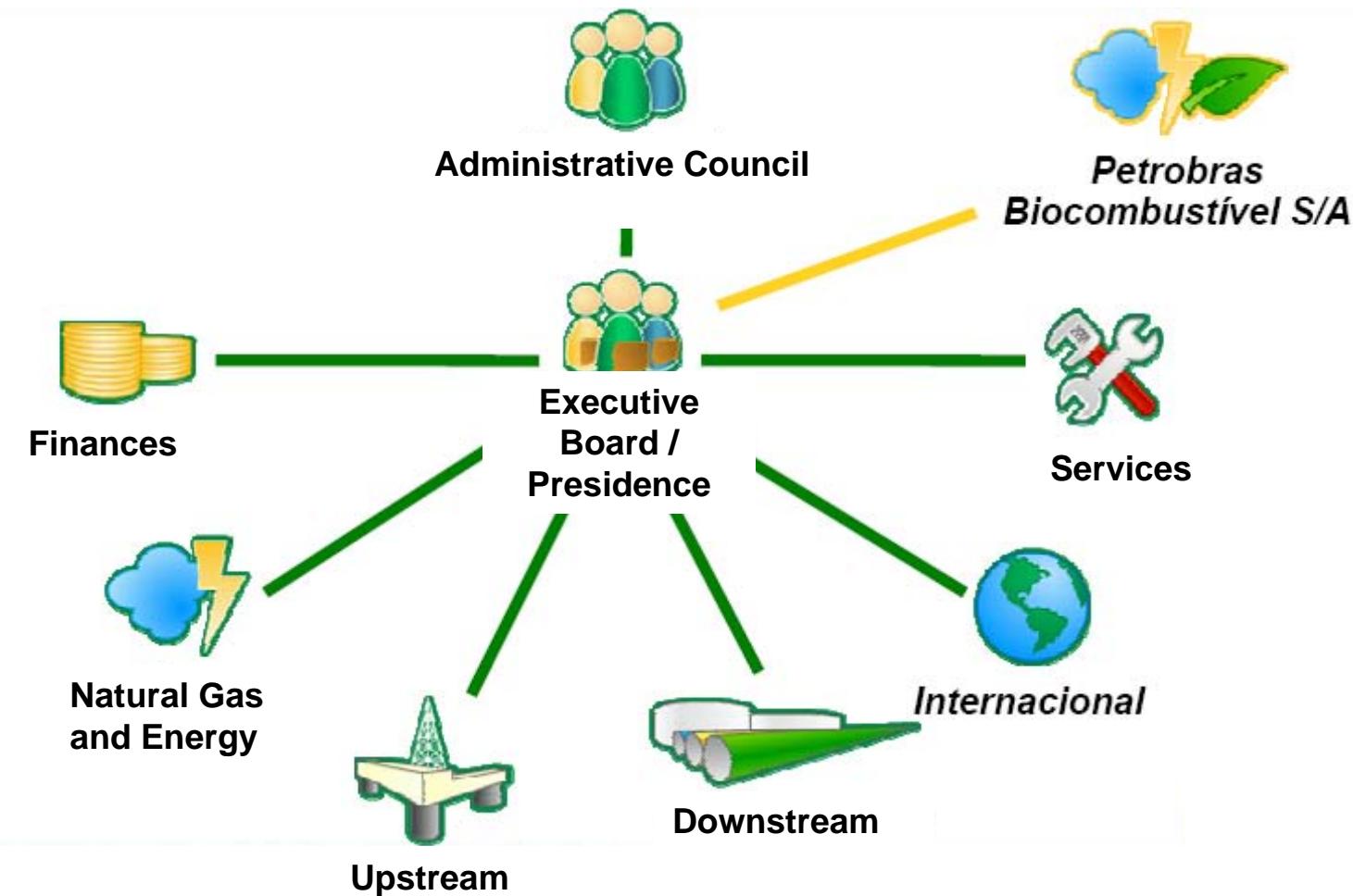
# Petrobras Investment Plan

2009 - 2013

US\$ 174.4 billion



# Petrobras Biofuels S/A



# Biodiesel at Petrobras

Law 11.097/2005 – allowable and mandatory percentages of biodiesel for diesel blending

Since July 1st 2008: B3

- First phase of program:  
Implementation of 3 biodiesel units in Northeast region and Brazilian semiarid
- Production Route: FAME
- Oleaginous species considered:  
soybean, cotton, palm oil and tallow
- Multi-feedstock units producing 171,000 m<sup>3</sup>/ year
- Other phases: production units to be installed in other regions
- Partnerships are being studied to implement other units



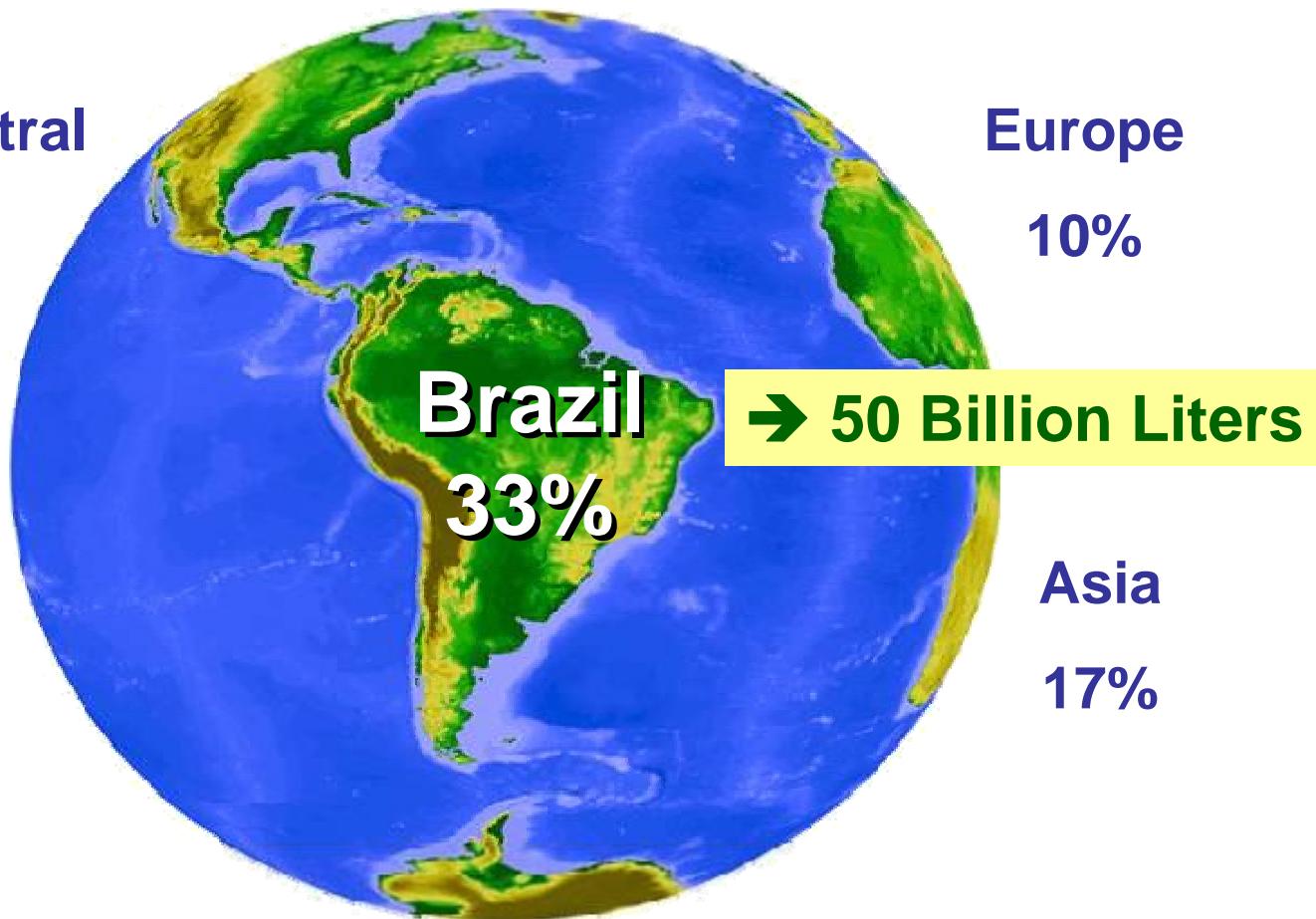
# Ethanol

North and Central America  
39%

South America  
34%

Europe  
10%

Asia  
17%



More than 70% of all ethanol is produced by Brazil and USA

Brazilian exportation in 2006: 3.3 billion liters

Source: F.O.Licht

**Production in 2006**

## Fuel Ethanol Program Evolution

Ethanol  
Program  
(BLENDS)

Gasohol and  
Ethanol Cars  
(2<sup>nd</sup> oil shock)

Auto Emission  
Control Program  
(PROCONVE)

Gasohol and  
Flex fuel Cars

Renewable  
Hydrogen

Program for oil imports  
reduction

Environmental Benefits

70's

80's

90's

00's

Future



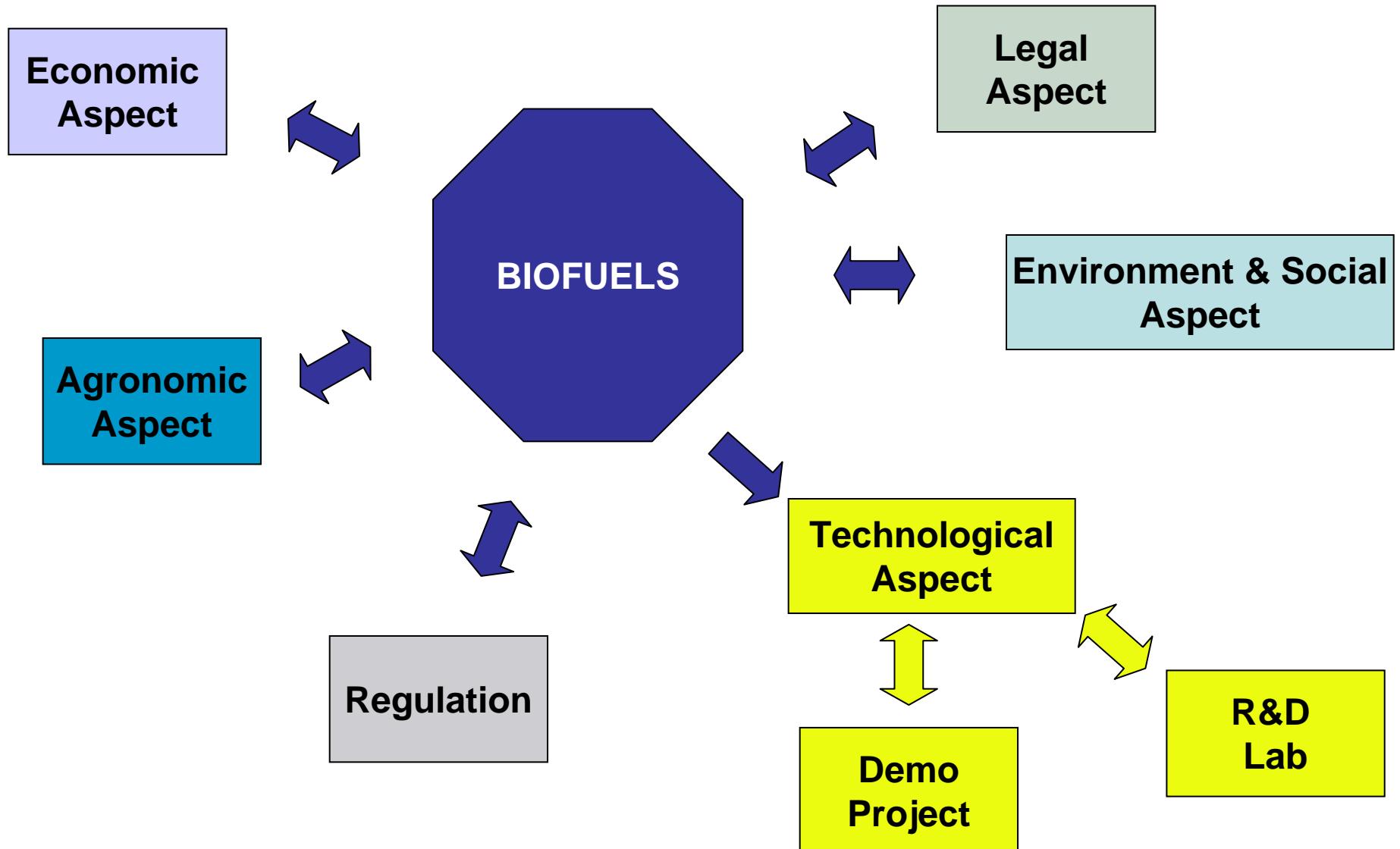
# Flex Fuel Vehicles

- Consumer decides the fuel at the gas station.
- Fuel price is one of the most important factors.
- Consumer is aware of pollution and renewable fuels.
- In november 2008, FFV represented 87,3% of new light vehicles licensing.
- More than 6,78 million vehicles since 2003 → 28% of current light vehicle fleet.



Source: MME (2008)

# Biofuels Development





**PETROBRAS**



# R&D Biofuels Projects

# R&D Petrobras Projects on Biofuels

 **Biodiesel**

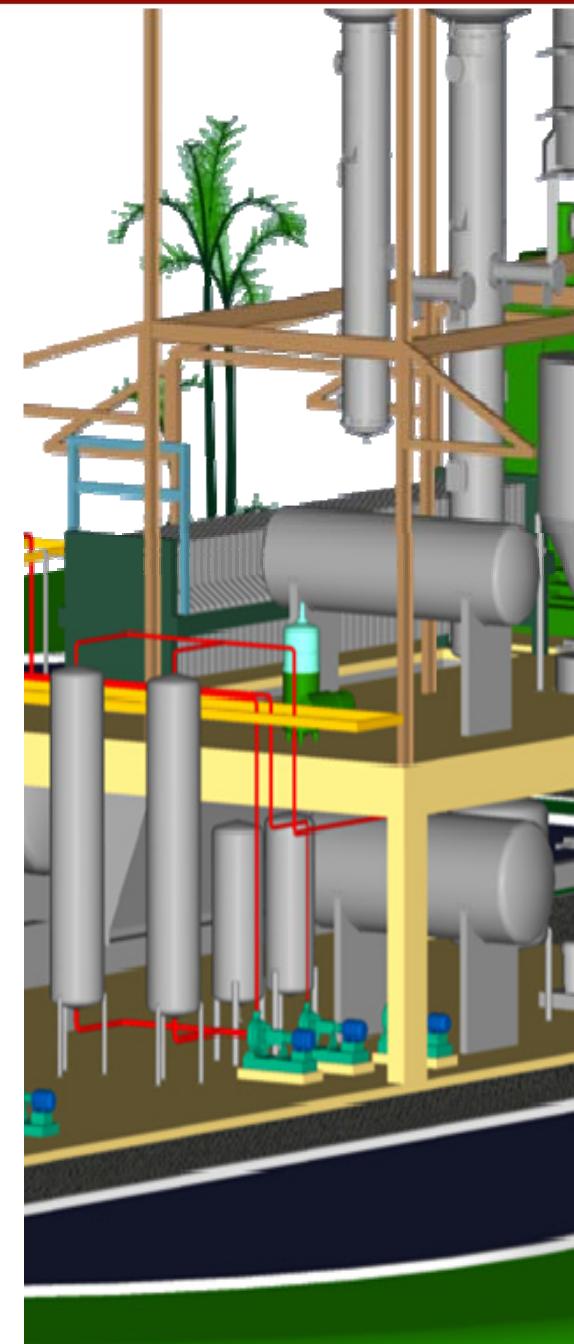
 **H BIO**

- Vegetable / animal oil hydrogenation

 **2nd Generation bioethanol**

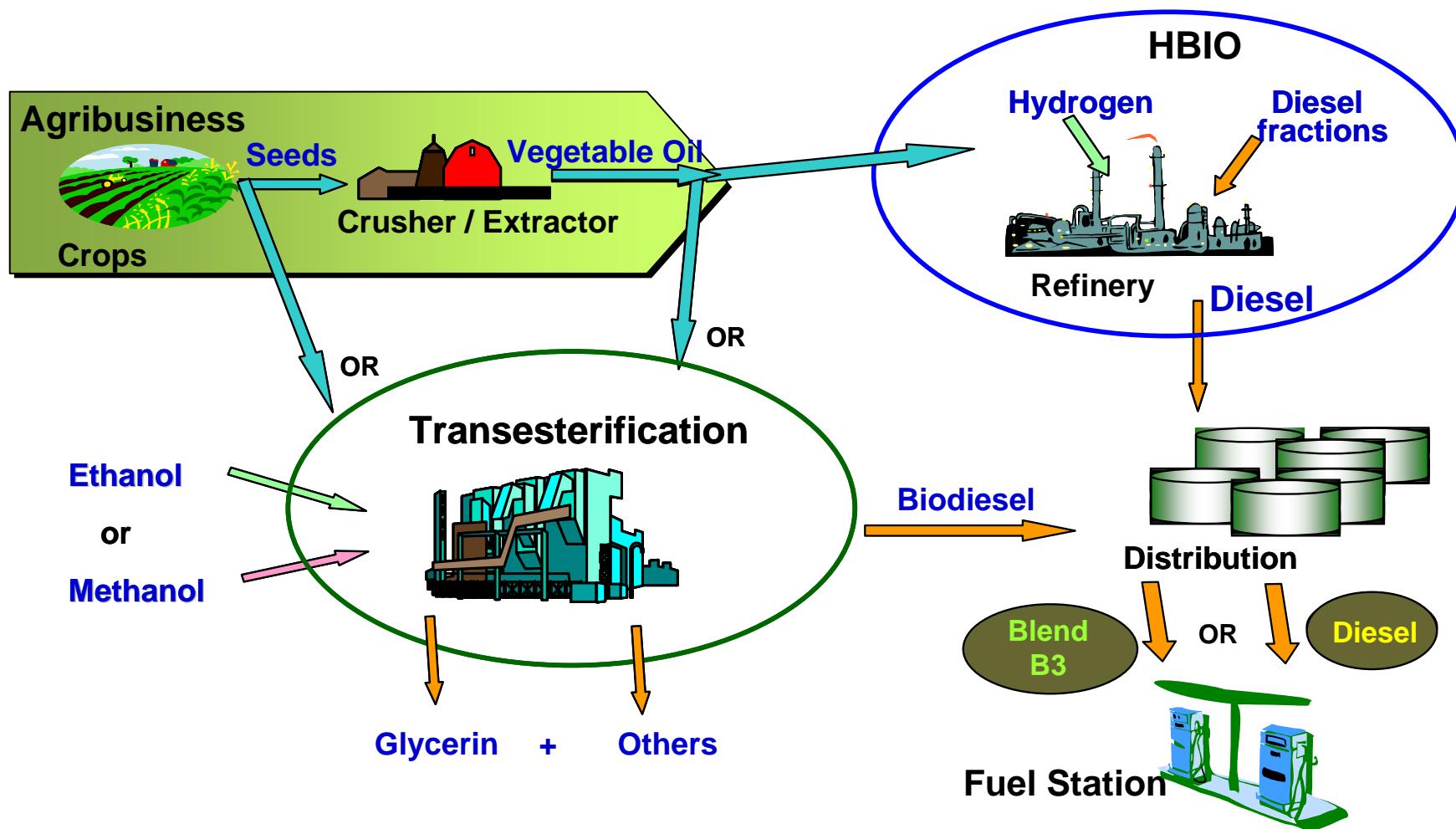
- Lignocellulosic bioethanol

 **Biojet**



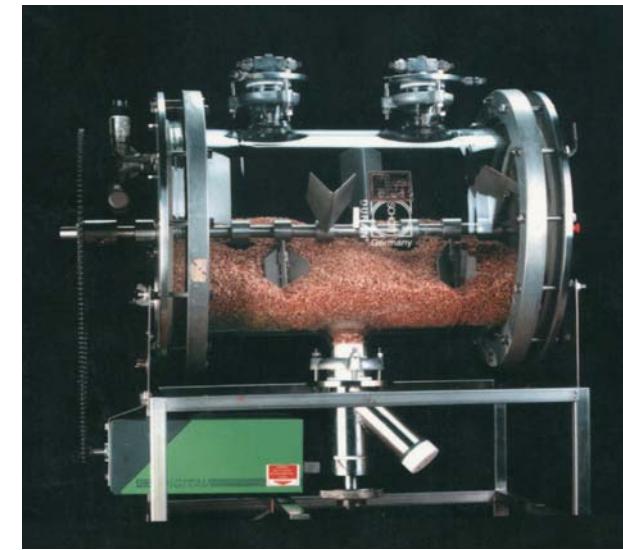
# HBIO and Biodiesel – Complementary Processes

**HBIO** is a hydrogenation of blends of diesel and vegetable oils taking advantage of existing HDT units in order to produce **diesel oil**.



# Petrobras Lignocellulosic Bioethanol – R&D

■ Raw material: sugar cane bagasse



■ Proprietary process

■ Successful ongoing bench-scale experiments

- ✓ Patent issued
- ✓ End of tests: 4<sup>th</sup>Q 2006

■ Pilot plant since : 1<sup>s</sup>Q 2008



■ Demonstration plant start-up: 3<sup>rd</sup>Q 2010

# Petrobras Biojet R&D Project



## Short term

**2<sup>nd</sup> Generation Biojet by Transesterification plus extra process**

**Concept : “dropped in” without any changes to existing engine or airframe technology**

## Process Selection and Evaluation

**Feedstock selection - Sustainable grow biomass**

**Yields , Cold flow properties**

**Thermal Stability, Others ...**



## Medium term

**Hydrotreating**

**Process parameters evaluation**

## Final Comments

- As an integrated energy company, Petrobras shall have an important role in the alternative fuels market development, looking for the best sustainable solutions.
- Petrobras shall contribute to achieve the target of 10% alternative aviation fuel by 2017 proposed by IATA on Aviation & Environment Summit in 2008.





**PETROBRAS**



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