

eVelocity

Integrated Security Software

Eric Bergeron, P.Eng, M.Sc., CEO & Founder

@Velocity

Checkpoint Evolution



- Software company founded in 2003 in Quebec City, Canada
- Operations in The Netherlands and USA
- Leader in next-generation threat detection and operation efficiency for Transportation and Critical Infrastructure markets

The Challenge

CHALLENGE



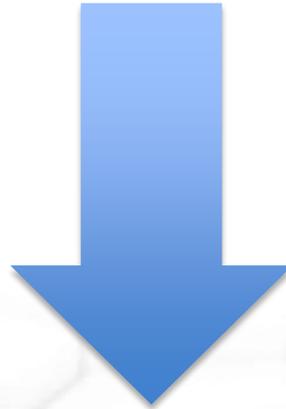
- Airport Security is expensive and directly impacts profitability of Airports
 - Security staff represent the big part of that
- Slow throughput reduces available time for Duty Free shopping
- Security Checkpoints cannibalize precious commercial real estate
- Airports have limited Business Intelligence on Checkpoint Security performance

The Opportunity

OPPORTUNITY



*Available today
to achieve Smart Security
goals and capabilities*



Reduce OPEX and CAPEX
Less people at the lanes
Less lanes to open

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Augment throughput
More shopping time for PAX
Reclaim floor space for Duty Free shop
Measure what's going on in REAL TIME
Enforce KPI's with third parties
(airlines, guards)



■ Cost reduction

- X-ray image screeners can handle multiple lanes to reduce downtime / shift changes
- Fewer analysts required to service existing lane configurations (OPEX savings)

■ Increased throughput

- X-ray image screeners can be added to existing lanes to maximize PAX throughput per lane
- Reduce the number of lanes needed to accommodate throughput targets (CAPEX savings)

■ Enhanced security

- X-ray image screeners work in a remote location free from distraction
- Complete focus on image analysis resulting in better threat detection



Real Data at Your Fingertips

- Per lane stats (throughput, bags, pax)
- Per screener stats (TIP scores)
- Per airports / nationwide (waiting times)

Monitor Equipment Performance

- Preventive maintenance

Brussels Airport

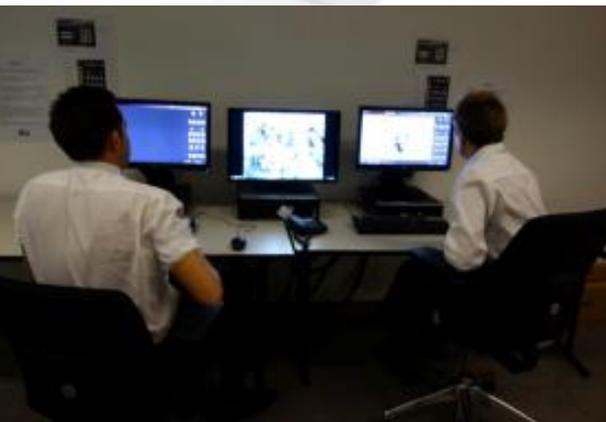
BELGIUM



- First in the World to do Remote Screening
- NOW A PROVEN POSITIVE BUSINESS CASE



Payback, savings and throughput | Better Security



eVelocity Remote Screening in action at Brussels Airport

Schiphol Airport

AMSTERDAM



- Key Innovation Partner
- Largest customer in LEDS
- eVelocity Tier 1 Flagship Airport
 - Reducing number of lanes from 200+ to 65

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 **OPTOSEcurity**

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