

### BARRY J. KEFAUVER

## SUMMARY OF PROFESSIONAL EXPERIENCE

A senior-level executive with 30 years of U.S. Government experience, Mr. Kefauver is Principal of his own consulting firm, Fall Hill Associates, LLC. He also has served as Adjunct Professor at the James Monroe Professional and Graduate Center of the University of Mary Washington, teaching international business and a course entitled "Global Issues in the 21st Century". Prior to this, he was Managing Director, Secure Document Systems for Intergraph Corporation. Immediately prior to that, he was Vice President of Statistica International and before that served as Deputy Assistant Secretary of State, Passport Services, at the U.S. Department of State. Mr. Kefauver's background provides in-depth knowledge of identity management programs and secure document production systems, with emphasis on border control, security and management. He has chaired many international fora, including the International Civil Aviation Organization (ICAO) Work Group on New Technologies, as well as within the International Standards Organization (ISO), with the goal of developing world standards for identity and biometric measurement and machine verification of domestic and international documents. Before joining the Department of State, Mr. Kefauver was Deputy Executive Director with the Federal Trade Commission for five years; prior to that, he served in a variety of increasingly responsible managerial positions with the Federal Trade Commission and the National Labor Relations Board. Throughout his government career, Mr. Kefauver was frequently recognized for outstanding service. He advises a wide spectrum of clients ranging from major corporations to a number of Governments. He has degrees from Dickinson College, the American University and the Massachusetts Institute of Technology. He is often called upon for speeches and presentations at technical symposia, conferences and professional meetings and is widely published in professional and technical journals.

## **EXPERIENCE**

FALL HILL ASSOCIATES, LLC Fredericksburg, Virginia

2001-Present

# Principal

Mr. Kefauver provides a wide range of advice and consulting services and assistance with respect to identity and secure document systems, materials, security and durability features and functionalities, including cards of all varieties. Applications and clients involve Governments as well as corporate and vendor interests. Large scale identity, border control, biometric programs, and related information technologies are among his areas of emphasis. Mr. Kefauver continues his work with international groups such as ICAO, in pursuit of world specifications for deployment of biometric validation and machine verification of international travel documents. Kefauver is a voting Member of ANSI/INCITS, the US national standards body. He is associated, as Principal Representative, with ISO/IEC SC17, Cards and Personal Identification, and he Chairs that group's New Technologies Task Force, TF1, with a particular emphasis on the full range of identity technologies for travel document applications. He is also Principal Member of ISO/IEC SC37, Biometrics, and the United States Technical Advisory Group, INCITS/TC M1, all committed to standards for biometric technologies..

INTERGRAPH CORPORATION Reston, VA

1999-2001

Managing Director, Secure Document Systems

Utilizing his extensive experience in the oversight of U.S. consular, immigration, visa and passport functions worldwide, Mr. Kefauver was responsible for the global development of Intergraph's systems integration and implementation of security and secure document production systems, particularly as measures to enhance security at the borders of foreign nations. He conducted presentations and briefings and provided consultations for top level officials of nations throughout the world, including China, Saudi Arabia, Japan, Vietnam, Indonesia, Malaysia, Philippines, Taiwan, Hong Kong, South Africa, Czech Republic, Russia, Argentina, Venezuela, and Mexico, among many others.

STATISTICA, INC. Gaithersburg, MD

1995-1999

Vice President, International Operations

Responsibilities revolved around the development, design, integration and implementation of identity and border control systems on a global basis. During this time, he conducted a large number of briefings and presentations for numerous officials throughout the world. He worked very closely with key decision makers in the design and implementation of secure systems using current technologies in such wide ranging applications as travel, identity, gaming, access control, and passenger facilitation, to name a few. He has developed worked with a wide variety of technology partners in bringing a full complement of solutions to identity, document and border control problems. He served as speaker and lecturer for many technical symposia and conferences, presenting papers regarding advanced application of identity technologies.

DEPARTMENT OF STATE Washington, D.C.

1982-1995

Deputy Assistant Secretary of State, Passport Services, 1993-1995

Mr. Kefauver was responsible for managing the worldwide network of over 1,000 civil service, Foreign Service and contract staff engaged in the processes associated with the U.S. passport. He was accountable for planning and administering the nationwide infrastructure of 14 issuing offices generating revenue of over \$400 million in 1995. His priorities included major technological reengineering and streamlining intended to reshape and reinvent the State Department's methods of doing business. During this period, Mr. Kefauver chaired the ICAO Work Group on New Technologies, served as Head of the U.S. Delegation, and began working toward development of a world standard for biometric measurement and machine verification of international travel documents.

Executive Director, Consular Affairs, 1988-1993

Mr. Kefauver was responsible for managing all of the U.S. consular functions as carried out in the United States's 235 posts around the world. His responsibilities ranged from systems development and implementation through structural realignment and redesign. He realized major accomplishments, including the development and management of the U.S. machine readable visa system and institutionalizing the concept of user fees. He conceptualized and managed the implementation of the U.S. Consular Center in Portsmouth, New Hampshire where all immigrant visas are processed and over 1.7 million passports are produced.

Executive Director, Oceans, Science and Environmental Affairs, 1982-1988

As Executive Director of the organization responsible for U.S. international science and technology matters, Mr. Kefauver's work encompassed management of the State Department Science and Technology overseas programs, negotiation and implementation of bilateral and multilateral agreements with over 32 countries, as well as establishment and administration of the 13 multilateral fisheries organizations in which the United States holds membership. Two of Mr. Kefauver's achievements in this position included from-the-ground-up creation of the Pacific Salmon Commission and creation of the Science and Technology staff cone as a component of U.S. competitiveness.

FEDERAL TRADE COMMISSION Washington, D.C.

1977-1982

**Deputy Executive Director** 

Mr. Kefauver served as the Federal Trade Commission's chief executive officer, with wide-ranging planning, budget, human resource and systems technology responsibility. This position required special attention in managing the nationwide structure of regional offices located in 10 major U.S. metropolitan areas. Mr. Kefauver's accomplishments included ground-breaking work on automated litigation support systems and an online distributed nationwide workload, activity reporting, and payroll system.

# FEDERAL TRADE COMMISSION/NATIONAL LABOR RELATIONS BOARD Washington, D.C.

1966-1977

Various Positions

Mr. Kefauver began as a Management Intern at the National Labor Relations Board. These years were devoted to learning and growing as a professional. This period included one year as a stockbroker for a New York Stock Exchange member firm and one year as a Systems Fellow at MIT. The last position held during this time was Director of Personnel at the Federal Trade Commission.

## TEACHING EXPERIENCE

Mr. Kefauver designed and presented a progarm in the international business curriculum at the University of Mary Washington James Monroe Professional and Graduate Center. The course, "Global Issues in the 21st Century", has been presented three separate semesters. This program is designed to prepare managers and executives for the global challenges of multinational dimensions in today's international marketplace.

### **EDUCATION**

MS, Systems Analysis/Management, Massachusetts Institute of Technology, 1971 Certificate, Massachusetts Institute of Technology, School of Advanced Engineering (Systems), 1971 MBA, Management Policy/Marketing, The American University, 1968 BA, Economics, Dickinson College, 1965

#### **AWARDS**

Replogle Award for Management Improvement, Replogle Foundation, 1994 Sustained Superior Performance, U.S. State Department, 1993 (and six times previously) Presidential Award/Meritorious Executive, U.S. Senior Executive Service, 1988 Distinguished Service Award, Federal Trade Commission, 1982