



Air Transport & Tourism Catalyst for the World's Economic Development

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Chief Executive Officer





Routes™

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Pacific Asia Travel Association

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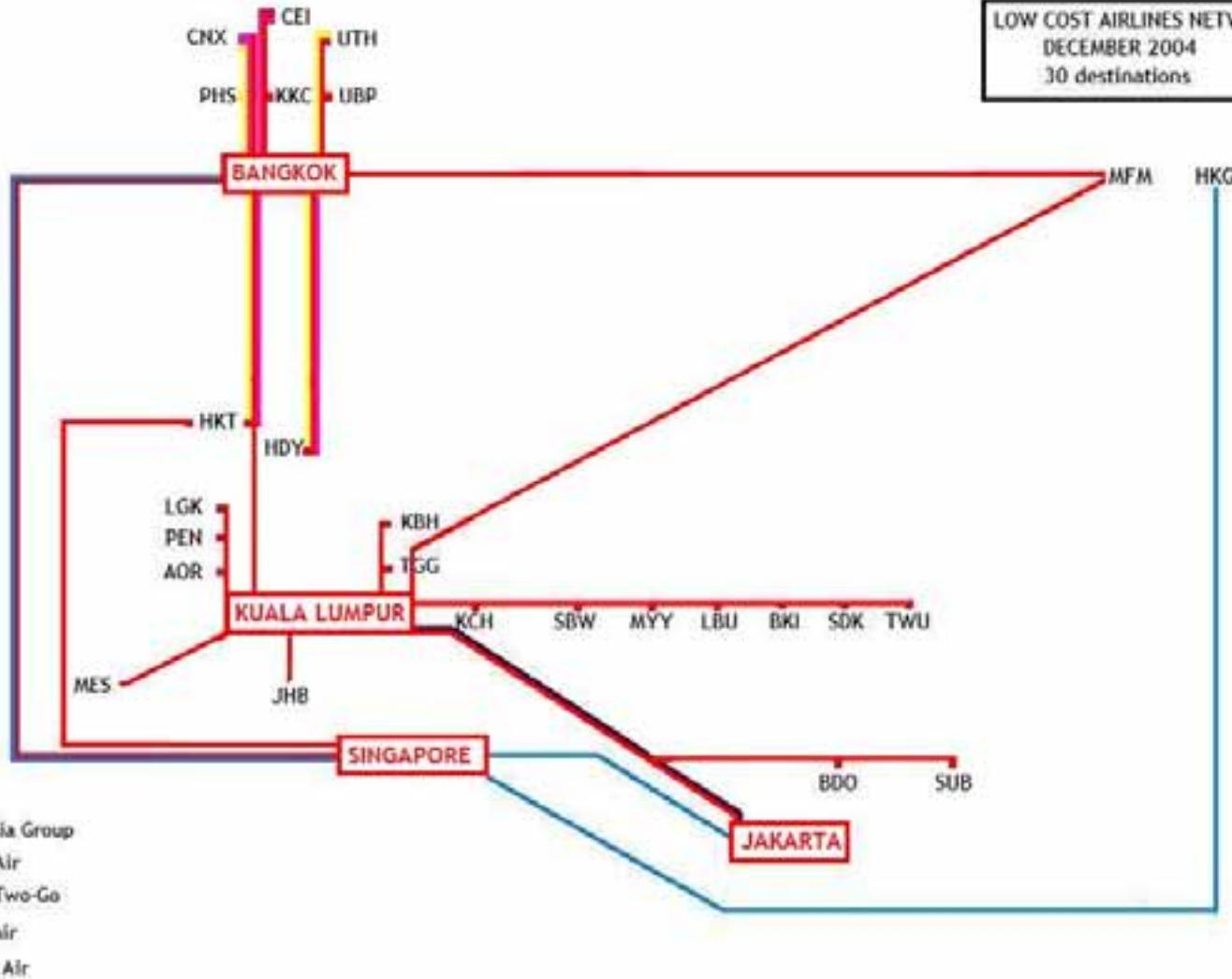


Low Cost Carriers

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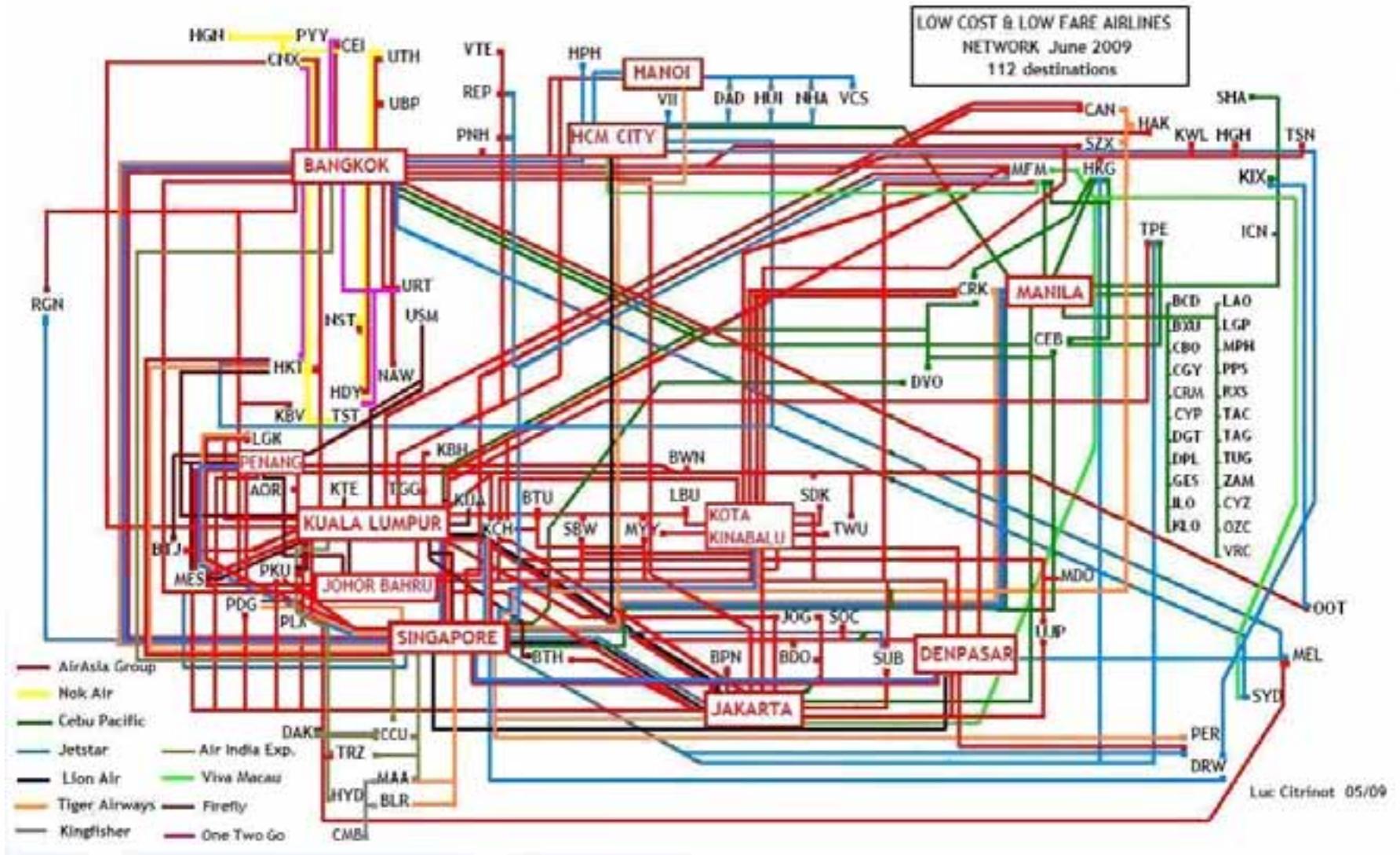
LOW COST AIRLINES NETWORK
DECEMBER 2004
30 destinations



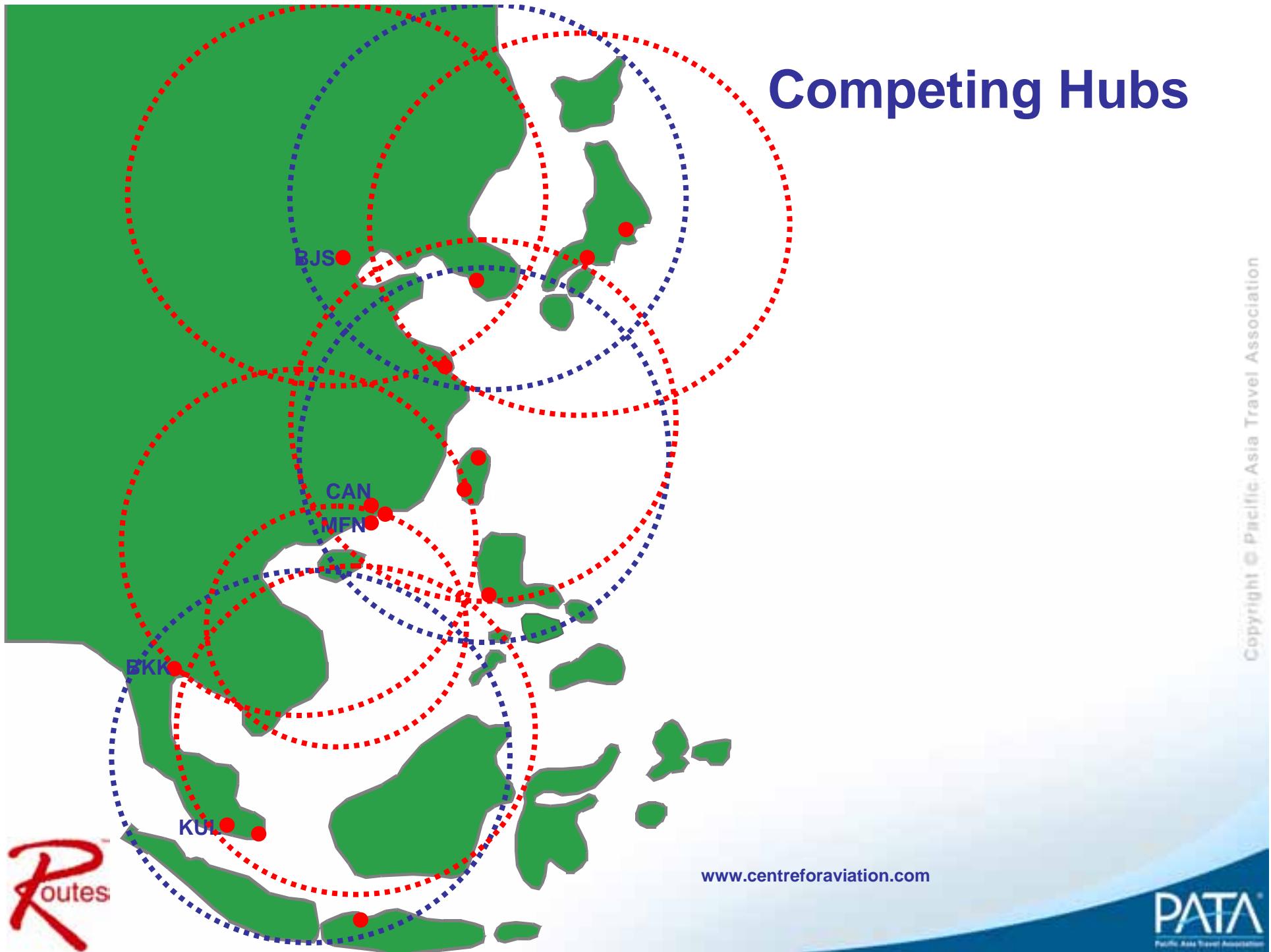
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LC Consulting 01-07





Competing Hubs





AirAsia tames even the
wildest tiger with low fares

Singapore to
Bangkok
from
S\$ 0.49 one way

Two female flight attendants in bright red uniforms are standing next to a large tiger. One attendant is leaning against the tiger's front leg, while the other stands beside her. They are both smiling at the camera. The background is a clear blue sky with some white clouds.

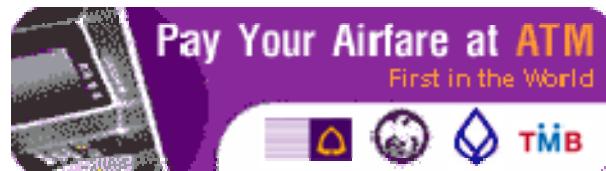
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Revenue Generation



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Nok Air – Thailand



Tourism Targets

Tourism needs air capacity



Destination A



Destination B



Destination C

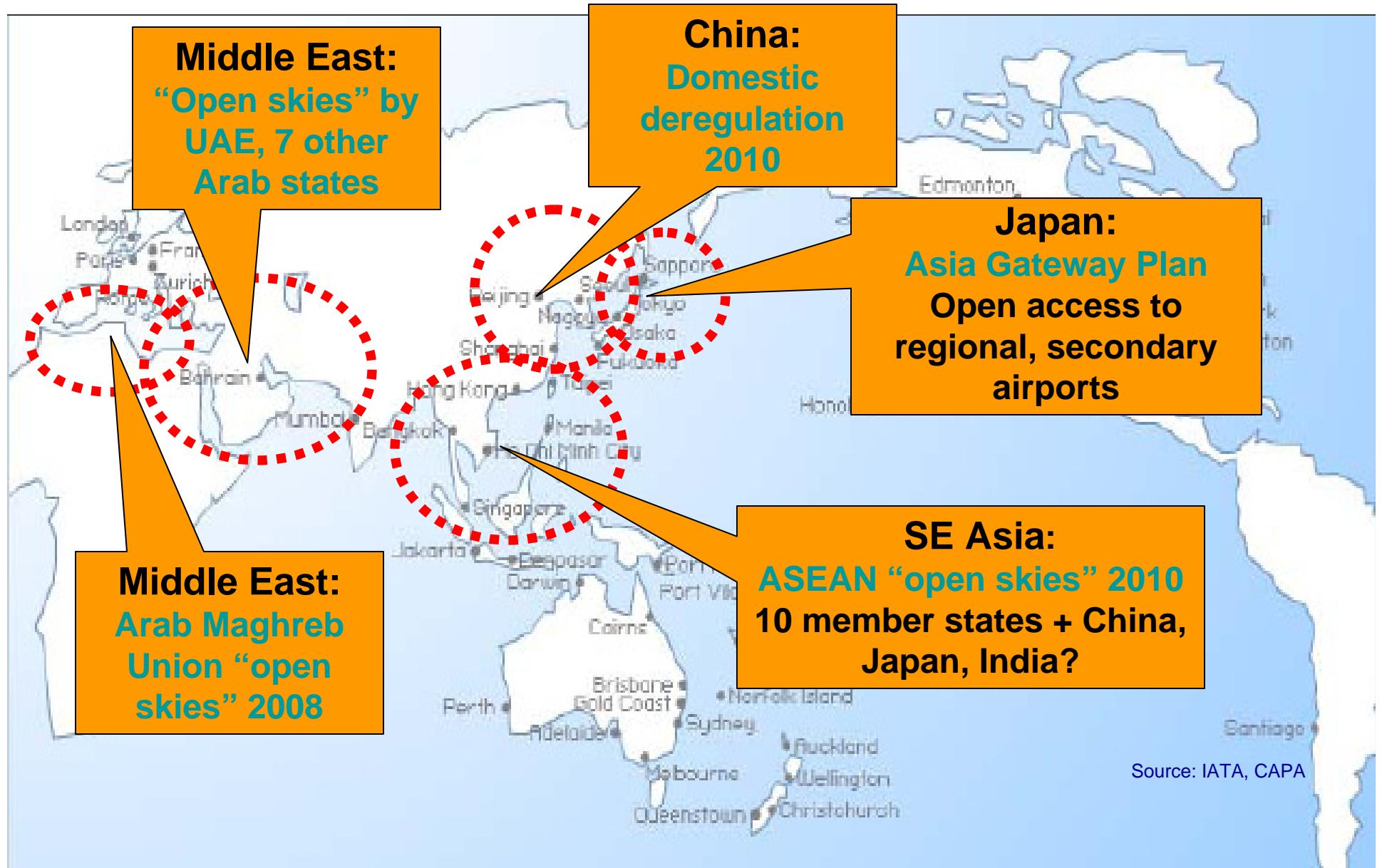
Tourist strategies are ambitious

- India wants 5 million new international tourists by 2010
This is the equivalent of 13,700 new daily tourists, or 40 new 747 flights/day
- Singapore is projecting 17 million tourists by 2015 (up from 11 million)
This equates to 16,500 new tourists/day, or 120 new daily A320 flights
- China expects visitor growth to expand by 7% annually
This equates to 19,400 new visitors per day next year, or 62 new daily A320 flights

All of these targets to be delivered whilst 15% of the World's air fleet is parked in the desert somewhere.



Asia and the Middle East poised to take leading roles in aviation liberalization



Barriers to Travel



Natural Disasters



Terrorism



Travel Delays



Carbon Footprints



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Tourism

Direct
Tourism Model

F&B
Transport
Hospitality
Entertainment
Gifts & Souvenirs
Retail – Duty Free

5-7% GDP

Indirect
Tourism Model

F&B
Retail
Health
Insurance
Employment
Economic + FX
Manufactured goods
Supply Chain Services
Public Transport (MRT)
Public Services (Tourist Police)
Private Transport (Vans, Taxi, Car)

15-25% GDP



EMPLOYMENT



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Tourism



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