

**ATM047 Course- ATM Performance Indicators** 

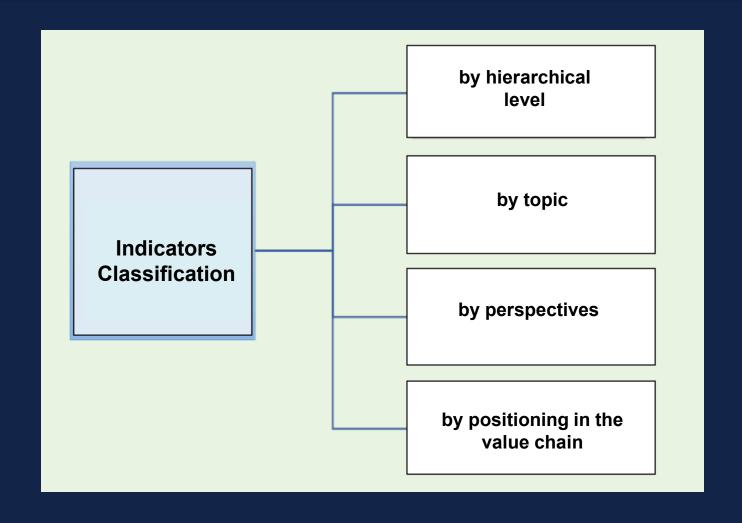
#### **ATM047 COURSE – ATM PERFORMANCE INDICATORS**

Unit 1.1 – INDICATORS

Subunit 1.1.2 – INDICATORS CLASSIFICATION

October – 2024









- Strategic
- Management
  - Operational





#### Strategic

- linked directly to strategic planning, such as the mission, purpose, and vision set for the organization
- usually in the medium or long term



- Management
  - Metrics are flagged to determine whether the actions outlined by each area are contributing to the achievement of broader goals
  - managerial and medium-term goals



- Operational
  - linked to operational processes
  - short term

- Strategic
  - directly linked to strategic planning
  - Medium or long term
- Management
  - Verify whether actions in each area contribute to the achievement of objectives
  - managerial and medium-term goals

- Operational
  - linked to operational processes
  - short term



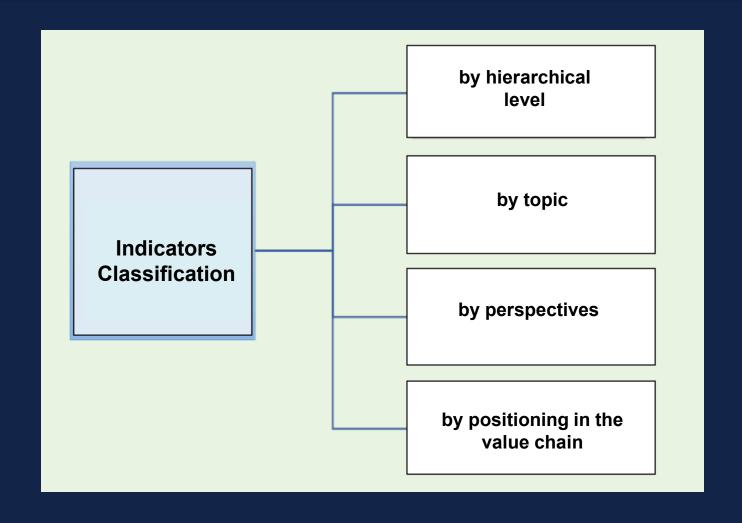


- Strategic
  - directly linked to strategic planning
  - Medium or long term
- Management
  - verify if the actions in each area
     contribute to the achievement of the objectives
  - managerial and medium-term goals

Can we associate ATM indicators to each of these levels?

- Operational
  - linked to operational processes
  - short term





# **Classification by Topic**





#### Classification by topic

The division by topic is used to ensure the balance of institutional performance between the defined topics.





### **Classification by topic**

Indicators can be of various topics, such as the following:

- quality;
- cost;
- efficiency;
- environment; or
- safety.

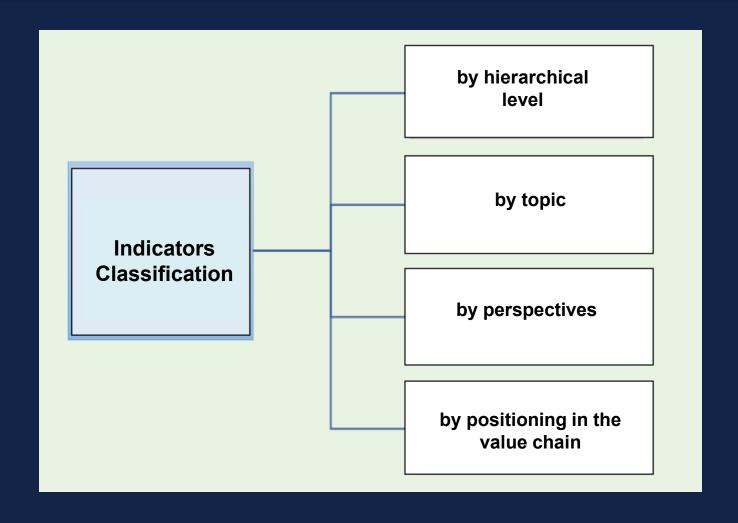
### Classification by topic

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How to relate with ATM?





# Classification by perspectives





Dividing the measurement system into perspectives is necessary to highlight priority areas and ensure balance between them.





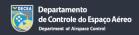
Indicators can be distinguished according to the perspectives of ATM community members.





We could, for example, highlight the perspective of:

- air navigation service providers;
- regulatory agencies;
- airlines;
- airports;
- passengers, etc.

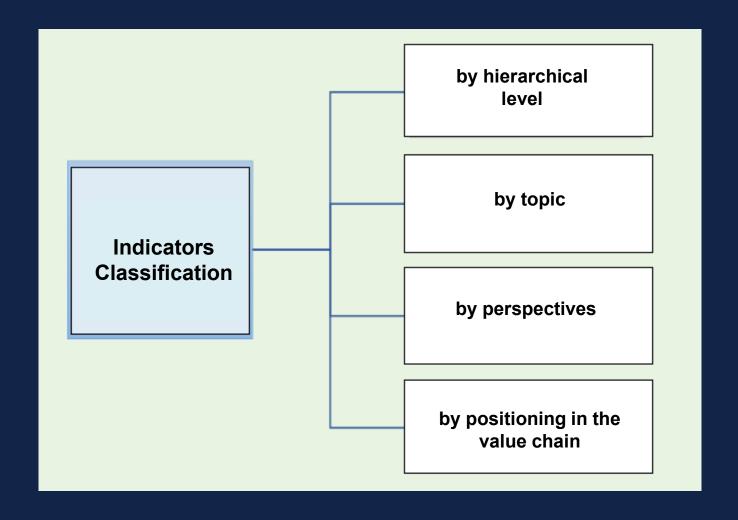


We could, for example, highlight the perspective of:

- air navigation service providers;
- regulatory agencies;
- airlines;
- airports;
- passengers, etc.

What indicators could we relate to these perspectives?



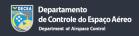


# Ranking by Positioning in the value chain





A very useful classification of management indicators refers to its position in the value chain position.

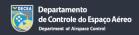


As a direct result of this classification, the indicators can also be divided into:

- effort indicators; or
- result indicators.



If an objective was measured with indicators of result and effort, if the expected results have been obtained, it is possible to conclude whether they were achieved as a result of the management practices used.

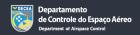


A measurement system that only has effort indicators reflects a lack of objectivity, with greater concern for the means than for the results.





A measurement system that only has performance indicators reflects a lack of connection between strategy, means and results.



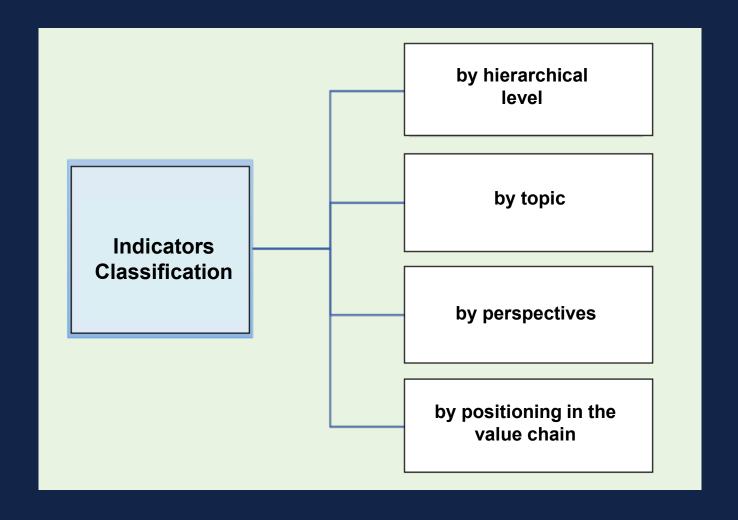
EFFORT INDICATORS	RESULT INDICATORS
Measure the cause before the effect occurs	Measure the effect after a certain time
They serve to verify whether the plans linked to the critical success factors are being fulfilled	They serve to verify whether the objectives are being achieved
Appropriate for measuring action plans, projects and initiatives	Appropriate for measuring the achievement of objectives



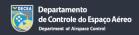
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How to relate with ATM?





# Muito obrigado! Thank you!





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