



**JOINT IATA/ICAO - AIRPORTS AND AIR NAVIGATION CHARGES WORKSHOP
(DAKAR, SENEGAL, 17 – 18 JUNE 2019)**

FINAL AGENDA

Day 1

- 8:00 – 9:00 Registration
9:00 – 9:20 Welcome & Opening
9:20 – 9:30 Anti-Trust and Compliance

9:30 – 10:30 Session 1: A Regional Economic Overview & the Value of Aviation

- **Description: The following sessions will provide a review of campaigns held during 2018, and an opportunity to discuss opportunities and challenges for 2019.**
 - An overview of the regional economic performance & trends
 - ICAO Policies on Charges for Airports
 - Economic challenges faced by Airports
 - Economic challenges faced by ANSPs
 - Economic challenges faced by Airlines
 - Value that aviation brings to the different stakeholders

10:30 – 11:00 Coffee Break & Group Photo

11:00 – 12:30 Session 2: ICAO Framework for Aviation Charges

- **An overview of the ICAO framework for setting user charges & supporting documents (Doc 9082, Doc 9161, Doc 9562, Doc 7300 – Article 15 of the Chicago Convention)**
 - Airport Economic Oversight
 - User charges challenges from different perspectives & the role of regulators
 - Issue of Regulatory Framework
 - Predicated by challenges faced by airlines, ANS, and Airports, and the role of regulators.
 - Need to form a robust framework

12:30 – 13:30 Lunch Break

13:30 – 15:30 Session 3: Moving Towards a Customer Centric Approach & Performance Based Service Providers

- **A discussion to be facilitated with a regional ANSP, Airport, Regulator, Service providers (Airports and ANSPs) on the creation of platforms (CRM as an example) that would allow for a continuous dialogue with airlines and other customers and stakeholders**
 - An ANSP to share their experience
 - An Airport to share their experience
 - A Regulator to share their experience
 - Airline to share their experience
 - Public-Private Partnerships (PPPs)

----- End of Day 1 -----

Day 2

8:30 – 10:00 **Session 4:** **The Concept of Building Blocks in Aviation Charges Part 1**

- **The concept to determine the charges level (not the charges structure) demonstrating that a Charge should be the full cost of providing airport or ANSP and essential ancillary services.**
 - Approach to charges calculation
 - Revenue development per charge
 - Cost development per category
 - Cost forecast
 - Depreciation
 - Operational Costs
 - Traffic Forecasts

10:00 – 10:30 **Coffee Break**

10:30 – 12:00 **Session 5: The Concept of Building Blocks in Aviation Charges Part 2**

- Understanding investment developments and investment needs
- Overview of future investment plans and justification
- Capital Expenditures
- Overview of major investments done

12:00 – 13:00 **Lunch Break**

13:00 – 14:30 **Session 6:** **External Factors & the Overall Calculation of Charges**

- Information retrieval and coordination
- Different types of charges (for ANS and Airports) and cost allocation
- Multidimensional and multi-year charges determination methods
- Best Practices in determining the MET share of the Air Navigation Charges
- Charging for overflight clearance
- Strategy for Airport development

14:30 – 15:00 **Session 7:** **Q & A**

15:00 – 15:30 **Wrap up of action items and closing**

-----End of Workshop -----