

Smart Airports



Discussion Outline

- ✔ OST Background
- ✔ The Complex Aspect of Civil Aviation
- ✔ Smart Airport Eco-System
- ✔ Our Value Proposition
- ✔ Conclusion

Who We Are

WHO WE SERVE

80% Federal Government
20% State and Local Government

TOP SECRET

Facility Clearance

CERTIFICATIONS & APPRAISALS

CMMI Level 5 | CMMI Service Level 3
ITIL V3-1 | SAFe/Agile/DevSecOps | AWS Cloud
ISO:9001:2008 | ISO standards 27001, 20000, 10002

OUR KEY CUSTOMERS

- Federal – Army, Air Force, Navy, FAA, FEMA, FTA, DOE, IRS,
- State & Local: DC, MD, VA, PA

CENTER OF ENGINEERING & INNOVATION

- Cyber and Smart Initiatives
- Engineering Complex Solutions
- Disruptive Transformation & Innovation



Supporting Federal, State, Local



AI/Machine Learning



Data Fusion, Correlation
& Visualization



Anomaly Detection



Cyber Security



Asset/Resource
Management

OST's Key Presence

OST brings over 19 years of DOT and FAA experience with in-depth knowledge of their programs, requirements and procedures

- ✓ 125+ FAA contracts (task orders)
- ✓ Shared Services for the CIO's Office supporting 50 + Mission Critical Systems, Maintaining & Transitioning Data Centers
- ✓ IMS/Budget Support to NextGen Office (ANG)
- ✓ Supporting the Enterprise Network Operations (ENOC) & Cyber Security
- ✓ FAA Asset Management (Real & Personal property - \$9+ Billion)
- ✓ Engineering Services to support the NAS including Spectrum Management, VOR/MON, DME/DME, etc.
- ✓ Financial & Capitalization Support Services
- ✓ Airports Subsidies and Grants process

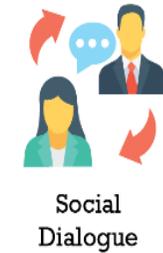
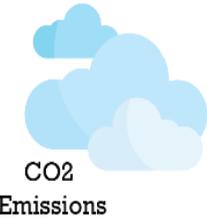
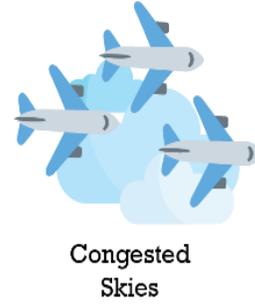
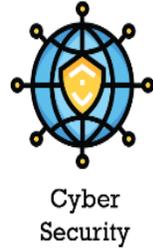
Over a decade of DHS experience (FEMA, CBP, IECRS)

- ✓ FEMA – Disaster Management, Risk Mitigation, Cyber Security, IT Solutions, Legacy Modernization
- ✓ CBP – Network modernization efforts to provide secured and un-secured network segmentations.
- ✓ IECRS- Architected IECRS Infrastructure for Public Agencies world-wide (911, NG911, NENA).

10 Years experience in Private Financing / Public Private Partnership (P3/P4)

- ✓ Working closely with financial partners to determine the feasibility and structure for P3 initiatives
- ✓ Bring unique combination of innovative technology and financial solutions
- ✓ Provide solution with best value proposition to the Customer - for the Customer

The Complex Aspects of Civil Aviation

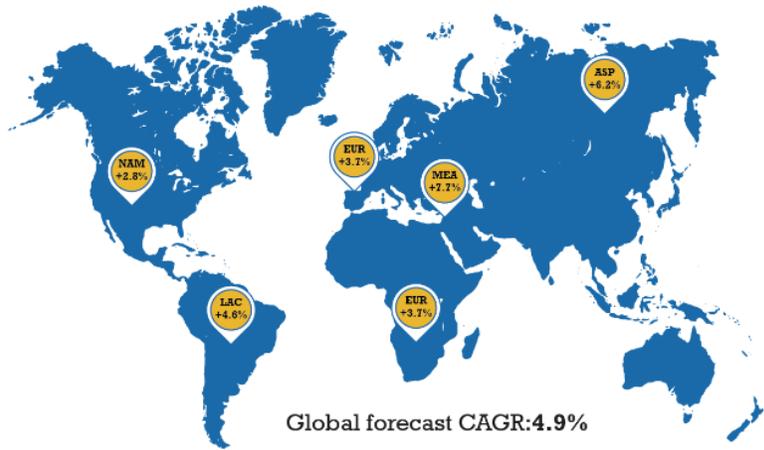


Aviation Facts...

A need for smarter airports

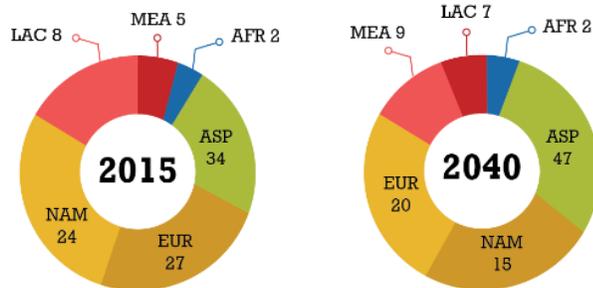
Passenger traffic growth 2015-2040

(Compounded Annual Growth Rate)



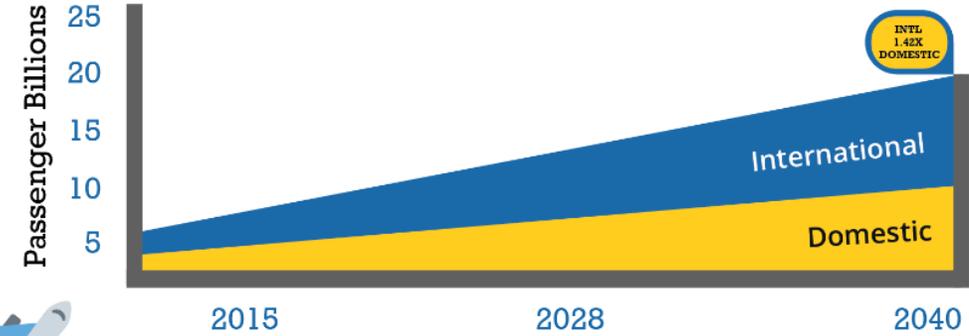
Passenger traffic to **double** to over **14 billion** by 2029

Market Share(%)
by region



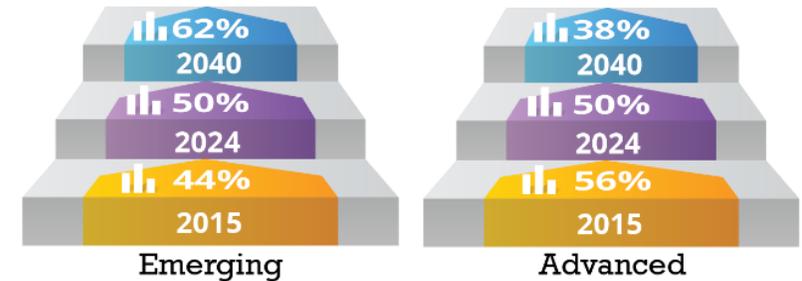
International passenger traffic

will surpass domestic traffic after 2028 Passenger Billions



Future growth in air passenger traffic

will originate from emerging markets



Long-term cargo and movement growth

(CAGR 2015-2040)

Total Air Cargo 2.3%

Total Aircraft Movements 2.5%



Smart Airport Ecosystem

Airlines, Airports, Cargo & Passengers



Air-side & Landside


Environmental Sustainability

- ✔ LED Lighting
- ✔ Smart Poles
- ✔ Green Buildings
- ✔ Sensors: Air, Noise, Video, Light monitoring


Safety & Security

- ✔ Video/ Scene Analytics
- ✔ Smart Resiliency planning
- ✔ Flood Abatement
- ✔ Smart Health Services


Operational Optimization

- ✔ Smart Parking
- ✔ Advanced Network architecture
- ✔ Personalized Wayfinding
- ✔ Central operations management platform

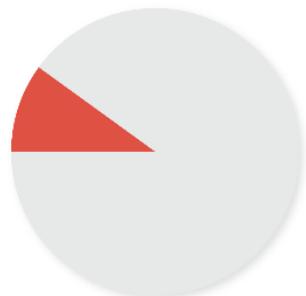
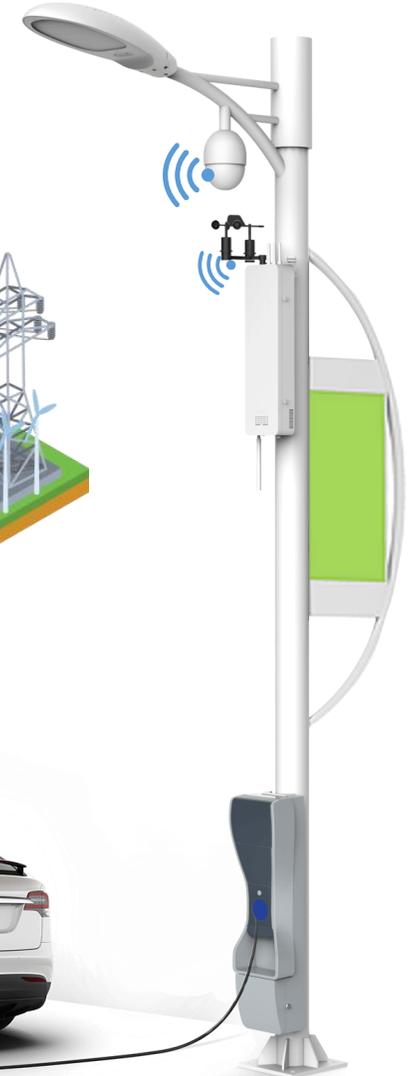

Financing Solutions

- ✔ Up to 100% of capital investment
- ✔ Assist in obtaining International, Federal & State grants
- ✔ Reduce expenses
- ✔ Revenue generation

Environmental Sustainability

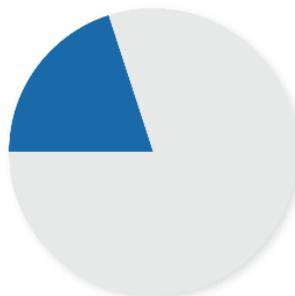
Features and benefits

- ✓ Smart Poles with Integrated Solutions
- ✓ Smart LED Lighting & Wi-Fi / Li-Fi
- ✓ Renewable Energy – EV, Solar, WTE, CoGen Plants, etc.
- ✓ LEED Certified – Centralized HVAC/Chillers, Glass Panels,
- ✓ Intelligent Transportation Management System



Incandescent

10% Light
90% Head



Fluorescent

20% Light
80% Head



LED

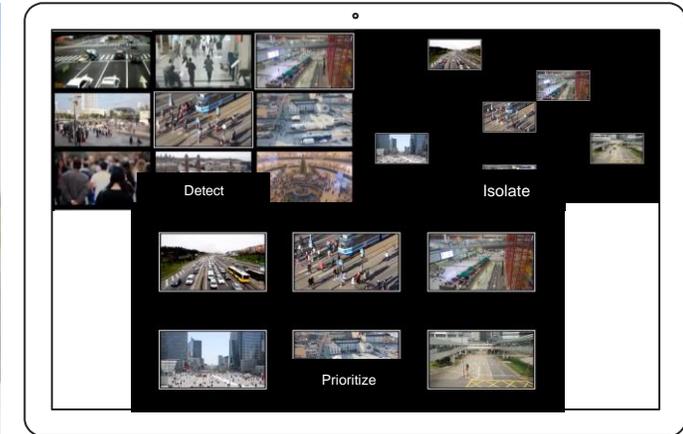
80% Light
20% Head



Safety & Security

Features and benefits

- ✓ **Reactive, Proactive, Predictive, Preventive**
- ✓ Better emergency preparedness (Faster response)
- ✓ Automated Inspections – Aircraft, Terminal, Runway,
- ✓ Integrated Cyber and physical security solutions
- ✓ Video Analytics (AI/ML)
 - ✓ Static object detection, Suspicious packages, etc.
 - ✓ Machine learning based analytics
 - ✓ Foot traffic analysis
 - ✓ Queue detection
 - ✓ Facial recognition
 - ✓ Traffic monitoring
 - ✓ Incident analysis
 - ✓ Vehicle counting
 - ✓ License plate readers



Operational Optimization

Features and benefits

- ✓ Horizontal IoT platform
- ✓ Critical infrastructure monitoring and control
- ✓ Real time reporting and analytics
- ✓ Improved decision maker response time



Unified Platform for Smart Airport

(Advanced Analytics - Monitoring and Controlling)

Real Time
Control Panel

Datawarehouse
/BI Tool

Rules
Service

Custom
Dashboards

Asset
Monitoring

Open
Data

Presentation
Layer



Cloud
Layer

(Structured, Un-structured and Semi-Structured Data)

IoT Platform

(Advanced Analytics, Artificial Intelligence & Machine Learning)

Integration
Layer



Subsystem

Legacy & Modern Systems



Airlines



Cyber



Drones
Inspection



Incidents
Reporting



Passengers



Environmental



Flood

Our Value Proposition

Private Investment

- ✓ Up to 100% Capital Investment (5 to 30 years)
- ✓ Reduced expenses and new revenue generation
- ✓ Billions already committed for Smart Infrastructure Projects

Centre of Excellence & Innovation

- ✓ Collaboration with HEIs (HBCU's, AAU & APLU)
- ✓ Partnership with leading global non-profit organizations
- ✓ Capabilities:
 - ✓ Artificial Intelligence
 - ✓ Machine Learning
 - ✓ Smart Infrastructure
 - ✓ Aviation (CDRA with FAA)

Team of established vendors

- ✓ Covering Technical, Engineering, **Financial**, Advisory, Socio-Economic, & Educational domains



Uses service model

- ✓ "Solution as a Service"
- ✓ No cost technology upgrades
- ✓ Increased quality of service to citizens

Leverage Federal Grants & Subsidies

- ✓ Assist in obtaining Federal grants and subsidies from federal agencies - DOT, DOE, EPA, DHS, etc.

Thank You

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