

ATTACHMENT B to State letter EC 2/20.3.2-12/58
QUESTIONNAIRE ON REVENUES OF INTERNATIONAL SCHEDULED AND NON-SCHEDULED AIR CARRIERS
(Reporting guidelines on page B-2 and route group descriptions on page B-4)

Carrier name: Calendar period: 12 months from Reporting currency (U.S.\$ or national): Exchange rates between national currency and U.S. dollar during period: 1 U.S.\$ =	ALL Total Services (DOMESTIC plus INTERNATIONAL)	Total DOMESTIC Services	Total INTERNATIONAL Services (Total for route groups 1 to 17)	INTERNATIONAL SERVICES BY ROUTE GROUP						
				1	2	3	4	5	6	7
				Between North America and Central America/ Caribbean (NC)	Between and within Central America and the Caribbean (LC)	Between Bermuda, Canada, Mexico and the United States (LNM)	Between North America, Central America/Caribbean and South America (NCS)	Local South America (LS)	Local Europe (LE)	Local Middle East (LM)
SECTION I – Scheduled services										
I.1 Revenue										
a) Passenger traffic (including excess baggage)										
b) Freight traffic										
c) Mail traffic										
d) Other										
I.2 Corresponding volume of traffic and capacity										
a) Passenger-kilometres (millions)										
b) Seat-kilometres (millions)										
c) Freight tonne-kilometres performed (millions)										
d) Mail tonne-kilometres performed (thousands)										
e) Available tonne-kilometres (millions)										
I.3 All-cargo services only (included in I.1 and I.2 above)										
a) Revenue (total)										
b) Tonne-kilometres performed (millions)										
SECTION II – Non-scheduled operations										
II.1 Revenue										
a) Passenger traffic										
b) Freight traffic										
II.2 Corresponding volume of traffic and capacity										
a) Passenger-kilometres (millions)										
b) Seat-kilometres (millions)										
c) Freight tonne-kilometres performed (millions)										
d) Available tonne-kilometres (millions)										
Name and title of person completing questionnaire: Telephone no.: Fax no.: Email: Remarks:										

QUESTIONNAIRE ON REVENUES OF INTERNATIONAL SCHEDULED AND NON-SCHEDULED AIR CARRIERS (continued)
(Reporting guidelines on page B-2 and route group descriptions on page B-4)

Carrier name: Calendar period: 12 months from Reporting currency (U.S.\$ or national): Exchange rates between national currency and U.S. dollar during period: 1 U.S.\$ =	8	9	10	11	12	13	14	15	16	17
	Local Africa (LA)	Between Europe and Middle East (EM)	Between Europe/Middle East and Africa (EMA)	North Atlantic (NA)	Mid-Atlantic (MA)	South Atlantic (SA)	Local Asia/Pacific (LAP)	Between Europe/Middle East/Africa and Asia/Pacific (EMAAP)	North and Mid-Pacific (PN)	South Pacific (PS)
SECTION I – Scheduled services										
I.1 Revenue										
a) Passenger traffic (including excess baggage)										
b) Freight traffic.....										
c) Mail traffic.....										
d) Other.....										
I.2 Corresponding volume of traffic and capacity										
a) Passenger-kilometres (millions).....										
b) Seat-kilometres (millions).....										
c) Freight tonne-kilometres performed (millions).....										
d) Mail tonne-kilometres performed (thousands).....										
e) Available tonne-kilometres (millions).....										
I.3 All-cargo services only (included in I.1 and I.2 above)										
a) Revenue (total).....										
b) Tonne-kilometres performed (millions).....										
SECTION II – Non-scheduled operations										
II.1 Revenue										
a) Passenger traffic.....										
b) Freight traffic.....										
II.2 Corresponding volume of traffic and capacity										
a) Passenger-kilometres (millions).....										
b) Seat-kilometres (millions).....										
c) Freight tonne-kilometres performed (millions).....										
d) Available tonne-kilometres (millions).....										
<i>Remarks:</i>										

REPORTING GUIDELINES**General**

- a) This questionnaire is to be returned completed by ICAO Contracting States for each of their major international scheduled and non-scheduled air carriers (including any all-cargo carriers). *The material provided will not be made public in such a way as to permit identification of individual operators.* Information provided should be the total amount for a 12-month period as close as possible to the calendar year specified in the covering State Letter, with the period being identified in the space provided. It is recognized that, in order for your reply to reach ICAO by the date indicated in the State Letter, final audited financial data may not be available, but preliminary data are acceptable.
- b) Data for all-cargo aircraft operations should be included in the relevant sections of the questionnaire. Data for scheduled services with such aircraft should be included in Items I.1 and I.2, and specified under I.3 if possible.
- c) Financial data may be provided either in terms of national currency or in terms of U.S. dollars. In either case the weighted average annual exchange rate used or to be applied to convert national currency into U.S. dollars should be specified in the space provided.
- d) A brief description of each financial data item is given below; for more detailed definitions see the Instructions for completion of ICAO Air Transport Reporting Form EF (as revised recently), for airline Financial Data. The traffic and capacity data should be reported by the operating carrier only. In this context the term "operating carrier" refers to that carrier whose flight number is being used for air traffic control purposes. For definitions of traffic and capacity data items see ICAO Air Transport Reporting Form A for airline Traffic data.
- e) Descriptions of the route groups are also given below, along with guidelines on allocating data amongst them.

SECTION I – Scheduled services

For Items I.1 a) to I.1 c) and I.3 a) report *gross* revenues related to scheduled flights before capacity equalization payments arising from pooled services, payments arising from the services operated under commercial arrangements (e.g. code-share, blocked space etc.) and from the operations with leased or interchanged aircraft. Those revenues should be reported by the operating carrier.

For Item I.1 d) *Other air transport related revenue* is intended to *include* on a *net* basis capacity equalization payments arising from pooled services, payments arising from the services operated under commercial arrangements (e.g. code-share, blocked space etc.) and from the operations with leased or interchanged aircraft; and on a *gross* basis (with related expenses reported under the relevant expense item, indicate where different) incidental revenues accruing from air transportation services such as revenues from passengers paying less than 25% of the normal applicable fare; commissions received on sales of transportation on other carriers; "no-show" and cancellation fees. *Exclude* revenue accruing from the provision of services other than for air transportation, such as for surface transportation; food services; service and maintenance sales; handling services for third parties; and property.

SECTION II – Non-scheduled operations

Include revenue derived from all non-scheduled flights performed for remuneration, including empty flights related thereto, when the responsibility for the performance of transportation is that of the carrier reported.

Allocation to route groups

All data referring to domestic legs of international operations should be included as international in data for the route group concerned. Any service with a single flight number should be allocated to the route group which covers travel from the point of origin to the point of destination. For example, a flight Zurich-Geneva-Abidjan-Dakar should be reported as a Europe/Middle East-Africa flight (in route group 10) and not split between domestic, Europe-Africa and Local Africa. Specify all reporting differences.

Also specify any services which fall into more than one route group, including the criterion used for allocating data amongst the route groups concerned.

DESCRIPTIONS OF ROUTE GROUPS

1. Between North America and Central America/Caribbean (NC)

Includes routes between on the one hand Canada and/or the United States (including Alaska and Hawaii) and/or Bermuda and/or St. Pierre et Miquelon and on the other hand Central America and the Caribbean. Routes between the United States and Puerto Rico/U.S. Virgin Islands are considered domestic and are excluded. Central America/Caribbean is defined as the geographical area covered by route group 2 below but *excluding* Mexico.

2. Between and within Central America and the Caribbean (LC)

Includes routes between or among: Anguilla, Antigua and Barbuda, Aruba, Bahamas, Barbados, Belize, British Virgin Islands, Cayman Islands, Costa Rica, Cuba, Dominica, Dominican Republic, El Salvador, Grenada, Guadeloupe, Guatemala, Haiti, Honduras, Jamaica, Martinique, Mexico, Montserrat, Netherlands Antilles, Nicaragua, Panama, Puerto Rico, Saint Kitts and Nevis, Saint Lucia, Saint Vincent and the Grenadines, Trinidad and Tobago, Turks and Caicos Islands and Virgin Islands of the United States.

3. Between Bermuda, Canada, Mexico and the United States (LNM)

Includes routes between or among the above States. The United States includes Alaska and Hawaii but excludes Puerto Rico and the Virgin Islands.

4. Between North America/Central America/Caribbean and South America (NCS)

Includes routes between the geographical areas defined on the one hand by route group 1 and/or Mexico and on the other hand by route group 5 (Local South America).

5. Local South America (LS)

Includes routes between or among: Argentina, Bolivia (Plurinational State of), Brazil, Chile, Colombia (including San Andres Islands), Ecuador, Falkland Islands (Malvinas), French Guiana, Guyana, Paraguay, Peru, Suriname, Uruguay and Venezuela (Bolivarian Republic of).

6. Local Europe (LE)

Includes routes between or among the States of geographical Europe, Azores, Canary Islands, Cyprus, Greenland, Iceland, Madeira, Malta, Russian Federation (west of Urals) and Turkey.

7. Local Middle East (LM)

Includes routes between or among: Areas under the control of the Palestinian Authority, Bahrain, Iran (Islamic Republic of), Iraq, Israel, Jordan, Kuwait, Lebanon, Oman, Qatar, Saudi Arabia, Syrian Arab Republic, United Arab Emirates and Yemen.

8. Local Africa (LA)

Includes routes between or among the States of continental Africa (including Algeria, Egypt, Morocco, Sudan and Tunisia) and offshore islands but excluding Azores, Canary Islands, Madeira and Malta.

9. Between Europe and Middle East (EM)

Includes routes between the two geographical areas defined by route group 6 (Local Europe) and route group 7 (Local Middle East) respectively.

10. Between Europe/Middle East and Africa (EMA)

Includes routes between on the one hand the geographical areas defined by route group 6 (Local Europe), and/or route group 7 (Local Middle East) and on the other hand the geographical area defined by route group 8 (Local Africa).

11. North Atlantic (NA)

Includes routes between on the one hand Bermuda, Canada, St. Pierre et Miquelon and/or the United States (including Alaska and Hawaii but excluding Puerto Rico and Virgin Islands) and on the other hand the geographical areas defined by route groups 6, 7 and 8 (Europe/Middle East/Africa).

12. Mid-Atlantic (MA)

Includes routes between on the one hand gateway points in the geographical areas defined by route group 2 (Central America and the Caribbean) and/or in the following South American States: Bolivia (Plurinational State of), Colombia (including the San Andres Islands), Ecuador, French Guiana, Guyana, Peru, Suriname and Venezuela (Bolivarian Republic of), and on the other hand the geographical areas defined by route groups 6, 7 and 8 (Europe/Middle East/Africa).

13. South Atlantic (SA)

Includes routes between on the one hand gateway points in the following South American States: Argentina, Brazil, Chile, Falkland Islands (Malvinas), Paraguay and Uruguay and on the other hand the geographical areas defined by route groups 6, 7 and 8 (Europe/Middle East/Africa).

14. Local Asia/Pacific (LAP)

Includes routes between or among:

Asia: Afghanistan, Bangladesh, Bhutan, Brunei Darussalam, Cambodia, China, Hong Kong S.A.R., Macao S.A.R, Democratic People's Republic of Korea, India, Indonesia, Japan, Kazakhstan, Kyrgyzstan, Lao People's Democratic Republic, Malaysia, Maldives, Mongolia, Myanmar, Nepal, Pakistan, Philippines, Republic of Korea, Russian Federation (East of Urals), Singapore, Sri Lanka, Taiwan (Province of China), Tajikistan, Thailand, Timor-Leste, Turkmenistan, Uzbekistan and Viet Nam.

Southwest Pacific: Australia, New Zealand, Papua New Guinea and all other islands of the Pacific including American Samoa, Christmas Islands, Cocos (Keeling) Islands, Cook Islands, Fiji, French Polynesia, Guam, Kiribati, Marshall Islands, Micronesia (Federated States of), Nauru, New Caledonia, Niue, Norfolk Island, Northern Mariana Islands, Palau, Pitcairn, Samoa, Solomon Islands, Tokelau, Tonga, Tuvalu, United States Minor Outlying Islands, Vanuatu, Wallis and Futuna Islands.

15. Between Europe/Middle East/Africa and Asia/Pacific (EMAAP)

Includes routes between on the one hand geographical areas defined by route groups 6, 7 and 8 (Europe/Middle East/Africa) and on the other hand geographical areas defined by route group 14 (Local Asia/Pacific).

16. North and Mid-Pacific (PN)

Includes routes via the North and Central Pacific Ocean between on the one hand points in the Americas as defined in route group 2 (Central America and the Caribbean), 3 (Bermuda, Canada and the United States) and 5 (Local South America) and on the other hand the geographical area defined as Asia in route group 14 (Local Asia/Pacific).

17. South Pacific (PS)

Includes routes via the South Pacific Ocean between on the one hand points in the Americas as defined in route group 2 (Central America and the Caribbean), 3 (Bermuda, Canada and the United States) and 5 (Local South America) and on the other hand the geographical area defined as Southwest Pacific in route group 14 (Local Asia/Pacific).